

ANNUAL STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2010

| NAIC Group Code <u>3408</u> , <u>3408</u> | HEALTH PLAN OF MID-MICH NAIC Company Code 11537 | Employer's ID Number 36-4497604 |
|---|---|---|
| (Current Period) | (Prior Period) | |
| Organized under the Laws of Michigan | , State of Domicile of | or Port of Entry Michigan |
| Country of Domicile US | | |
| Licensed as business type: | | |
| Life , Accident and Health [] Dental Service Corporation [] Health Maintenance Organization [X] | Property/Casualty [] Vision Service Corporation [] Is HMO Federally Qualified? Yes () No (X) | Hospital, Medical and Dental Service or Indemnity [Other [] |
| Incorporated/Organized May 23, 2002 | Commenced Business _ | January 1, 2003 |
| Statutory Home Office _1400 East Michigan Avenue, La | - | |
| Maria Adamini dadi a Office 4400 Feet Wishing August | (Street and Number, City or Town, State and Z | |
| Main Administrative Office 1400 East Michigan Avenue | e, Lansing, Michigan 48912 (Street and Number, City or Town, State and Zip Code) | 517-364-8400 (Area Code) (Telephone Number) |
| Mail Address _1400 East Michigan Avenue, Lansing, Michi | gan 48912 | |
| | (Street and Number, City or Town, State and Zip Co | ode) |
| Primary Location of Books and Records 1400 East | t Michigan Avenue, Lansing, Michigan 48912 (Street and Number, City or Town | State and Zin Code) |
| <u>517-364-8</u> | | , 0.00 0.00 2.00 0000) |
| | , (, | |
| Internet Website Address <u>www.phpmm.org</u> | | |
| Statutory Statement ContactJackie Eddy | (Name) | 517-364-8400 (Area Code) (Telephone Number) (Extension) |
| jackie.eddy@phpmm.org | (E-Mail Address) | 517-364-8407 (Fax Number) |
| | Scott Wilkerson (Secretary) David Vis (Treasurer) OTHER OFFICERS | |
| | | |
| | DIRECTORS OR TRUSTEES Marylee Davis, PhD Scott Wilkerson Gwen Hall# | |
| | | |
| State of Michigan County of Ingham SS | | |
| the absolute property of the said reporting entity, free and cl contained, annexed or referred to, is a full and true statemer deductions therefrom for the period ended, and have been com | lear from any liens or claims thereon, except as herein stated, and that th nt of all the assets and liabilities and of the condition and affairs of the saic pleted in accordance with the NAIC Annual Statement Instructions and Accour | I that on the reporting period stated above, all of the herein described assets were nis statement, together with related exhibits, schedules and explanations therein d reporting entity as of the reporting period stated above, and of its income and nting Practices and Procedures manual except to the extent that: (1) state law may be best of their information, knowledge and belief, respectively. |

Marylee Davis, PhD Chair Person Scott Wilkerson Secretary David Vis Treasurer Subscribed and sworn to before me this day of February, 2011 a. Is this an original filing? Yes (X) No () b. If no: 1. State the amendment number 2. Date filed 3. Number of pages attached

ASSETS

| | | | Current Year | | Prior Year |
|----------------|--|------------|-----------------------|---|------------------------|
| | | 1 | 2 | 3 | 4 |
| | | Assets | Nonadmitted Assets | Net Admitted Assets (Column 1 minus Column 2) | Net Admitted Assets |
| 1. | Bonds (Schedule D) | | | | |
| 2. | Stocks (Schedule D): | | | | |
| | 2.1 Preferred stocks | | | | |
| | 2.2 Common stocks | 5,090,621 | | 5,090,621 | 4,667,115 |
| 3. | Mortgage loans on real estate (Schedule B): | | | | |
| | 3.1 First liens | | | | |
| | 3.2 Other than first liens | | | | |
| 4. | Real estate (Schedule A): | | | | |
| | 4.1 Properties occupied by the company (less \$encumbrances) | | | | |
| | 4.2 Properties held for the production of income (less \$ | | | | |
| | 4.3 Properties held for sale (less \$ encumbrances) | | | | |
| 5. | Cash (\$ (1,173,362), Schedule E - Part 1), cash equivalents (\$, Schedule E - Part 2) and short-term investments (\$ 8,575,983, Schedule DA) | | | | |
| 6. | Contract loans (including \$premium notes) | | | | |
| 7. | Derivatives | | | | |
| 8. | Other invested assets (Schedule BA) | | | | |
| 9. | Receivables for securities | | | | |
| 10. | Securities lending reinvested collateral assets | | | | |
| 11. | Aggregate write-ins for invested assets | | | | |
| 12. | Subtotals, cash and invested assets (Line 1 through Line 11) | 12,493,242 | | 12,493,242 | 13,082,917 |
| 13. | Title plants less \$ | | | | |
| 14. | Investment income due and accrued | 144 | | 144 | 939 |
| 15. | Premiums and considerations: | | | | |
| | 15.1 Uncollected premiums and agents' balances in the course of collection | 29,752 | | 29,752 | 505,661 |
| | 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$earned but unbilled premiums) | | | | |
| | 15.3 Accrued retrospective premiums | | | | |
| 16. | Reinsurance: | | | | |
| | 16.1 Amounts recoverable from reinsurers | | | | |
| | 16.2 Funds held by or deposited with reinsured companies | | | | |
| | 16.3 Other amounts receivable under reinsurance contracts | | | | |
| 17. | Amounts receivable relating to uninsured plans | | | | |
| 18.1 | Current federal and foreign income tax recoverable and interest thereon | | | | |
| 18.2 | Net deferred tax asset | | | | |
| 19. | Guaranty funds receivable or on deposit | | | | |
| 20. | Electronic data processing equipment and software | | | | |
| 21. | Furniture and equipment, including health care delivery assets (\$ | | | | |
| 22. | Net adjustment in assets and liabilities due to foreign exchange rates | | | | |
| 23. | Receivables from parent, subsidiaries and affiliates | | | | |
| 24. | Health care (\$ 204,873) and other amounts receivable | | | | |
| 25. | Aggregate write-ins for other than invested assets | | | | |
| 26. | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Line 12 to Line 25) | | | | |
| 27. | From Separate Accounts, Segregated Accounts and Protected Cell Accounts | | | | |
| 28. | Total (Line 26 and Line 27) | 12,945,171 | 64,576 | 12,880,595 | 14,307,790 |
| | LS OF WRITE-INS | | | | |
| 1101. | | | | | |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page Totals (Line 1101 through Line 1103 plus Line 1198) (Line 11 above) | | | | |
| 2501 | | | | | |
| 2502. 2503. | | | | | |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above) | | | | |
| ∠ ∪33 . | Totalo (Elino 2001 till ough Elino 2000 pius Elino 2000) (Elino 20 audve) | | | | |

LIABILITIES, CAPITAL AND SURPLUS

| | | Current Year | | Prior Year | |
|----------------|---|--------------|----------------|------------|------------|
| | | 1 Covered | 2 Uncovered | 3 Total | 4 Total |
| 1. | Claims unpaid (less \$reinsurance ceded) | 3,413,355 | | 3,413,355 | 4,574,034 |
| 2. | Accrued medical incentive pool and bonus amounts | 127,510 | | 127,510 | 189,449 |
| 3. | Unpaid claims adjustment expenses | 62,271 | | 62,271 | 81,628 |
| 4. | Aggregate health policy reserves | | | | |
| 5. | Aggregate life policy reserves | | | | |
| 6. | Property/casualty unearned premium reserve | | | | |
| 7. | Aggregate health claim reserves | | | | |
| 8. | Premiums received in advance | 299,653 | | 299,653 | 500,355 |
| 9. | General expenses due or accrued | 1,408,514 | | 1,408,514 | 1,653,642 |
| 10.1 | Current federal and foreign income tax payable and interest thereon (including \$ | | | | |
| 10.2 | Net deferred tax liability | | | | |
| 11. | Ceded reinsurance premiums payable | | | | |
| 12. | Amounts withheld or retained for the account of others | | | | |
| 13. | Remittances and items not allocated | | | | |
| 14. | Borrowed money (including \$ | | | | |
| 15. | Amounts due to parent, subsidiaries and affiliates | 974,838 | | 974,838 | 671,360 |
| 16. | Derivatives | | | | |
| 17. | Payable for securities | 18,011 | | 18,011 | 5,231 |
| 18. | Payable for securities lending | | | | |
| 19. | Funds held under reinsurance treaties with (\$ | | | | |
| 20. | Reinsurance in unauthorized companies | | | | |
| 21. | Net adjustments in assets and liabilities due to foreign exchange rates | | | | |
| 22. | Liability for amounts held under uninsured plans | | | | |
| 23. | Aggregate write-ins for other liabilities (including \$ | | | | |
| 24. | , | 6,304,152 | | | , , |
| 25. | Aggregate write-ins for special surplus funds | XXX | XXX | | |
| 26. | Common capital stock | XXX | XXX | | |
| 27 . | Preferred capital stock | XXX | XXX | | |
| 28. | Gross paid in and contributed surplus | XXX | XXX | | |
| 29. | Surplus notes | XXX | XXX | | |
| 30. | Aggregate write-ins for other than special surplus funds | XXX | XXX | | |
| 31. | Unassigned funds (surplus) | XXX | XXX | 6,576,443 | 6,632,091 |
| 32. | Less treasury stock, at cost: | ,,,,, | | | |
| | 32.1 | XXX | XXX | | |
| 00 | 32.2 | XXX | XXX | 0.570.440 | |
| | Total capital and surplus (Line 25 to Line 31 minus Line 32) | XXX | XXX | 6,576,443 | |
| | Total liabilities, capital and surplus (Line 24 and Line 33) | XXX | XXX | 12,880,595 | 14,307,790 |
| | LS OF WRITE-INS | | | | |
| 2301. 2302. | | | | | |
| 2303. | | | | | |
| 2398. | | | | | |
| 2399. | Totals (Line 2301 through Line 2303 plus Line 2398) (Line 23 above) | | | | |
| 2502. | | XXX | XXX XXX | | |
| 2503. | | XXX | XXX | | |
| 2598. | | XXX | XXX | | |
| 2599. | Totals (Line 2301 through Line 2503 plus Line 2598) (Line 25 above) | XXX | XXX | | |
| 3001. 3002. | | XXX | XXX XXX | | |
| 3003. | Cummany of complining write ing for Line 20 from everflow page. | XXX | XXX | | |
| 3098. | | XXX | XXX | | |
| 3099. | Totals (Line 3001 through Line 3003 plus Line 3098) (Line 30 above) | XXX | XXX | | |

STATEMENT OF REVENUE AND EXPENSES

| | | Currer | nt Year | Prior Year |
|---|---|------------|------------|------------|
| | | 1 | 2 | 3 |
| | | Uncovered | Total | Total |
| 1. | Member Months | XXX | 222,690 | 213,327 |
| 2. | Net premium income (including \$ non-health premium income) | XXX | 54,827,945 | 54,158,471 |
| 3. | Change in unearned premium reserves and reserve for rate credits | XXX | | |
| 4. | Fee-for-service (net of \$medical expenses) | XXX | | |
| 5. | Risk revenue | XXX | | |
| 6. | Aggregate write-ins for other health care related revenues | XXX | | (559,016) |
| 7. | Aggregate write-ins for other non-health revenues | XXX | | |
| 8. | Total revenues (Line 2 to Line 7) | XXX | 54,827,945 | 53,599,455 |
| | al and Medical: | | 20 042 206 | 24 200 004 |
| | Hospital/medical benefits | | , , | , , |
| 10. | Other professional services | | , , | 2,649,654 |
| | Outside referrals | | | |
| | Emergency room and out-of-area | | | |
| 13. | Prescription drugs | | | 7,119,225 |
| 14. | Aggregate write-ins for other hospital and medical | | | 413,467 |
| 15. | Incentive pool, withhold adjustments, and bonus amounts | | | 180,083 |
| 16. | Subtotal (Line 9 to Line 15) | | 47,086,173 | 46,372,909 |
| Less: 17. | Net reinsurance recoveries | | | 8,189 |
| 18. | Total hospital and medical (Line 16 minus Line 17) | | 47,086,173 | 46,364,720 |
| 19. | Non-health claims (net) | | | |
| 20. | Claims adjustment expenses, including \$ 834,713 cost containment expenses | | 1,230,189 | 1,193,250 |
| 21. | General administrative expenses | | 7,125,224 | 6,077,613 |
| 22. | Increase in reserves for life and accident and health contracts (including \$increase in reserves for life only) | | | |
| 23. | Total underwriting deductions (Line 18 through Line 22) | | 55,441,586 | 53,635,583 |
| 24. | Net underwriting gain or (loss) (Line 8 minus Line 23) | XXX | (613,641) | (36,128) |
| 25. | Net investment income earned (Exhibit of Net Investment Income, Line 17) | | 357,427 | 193,829 |
| 26. | Net realized capital gains (losses) less capital gains tax of \$ | | 2,233 | (95,810) |
| 27. | Net investment gains (losses) (Line 25 plus Line 26) | | 359,660 | 98,019 |
| 28. | Net gain or (loss) from agents' or premium balances charged off [(amount recovered \$) (amount charged off \$)] | | | |
| 29. | Aggregate write-ins for other income or expenses | | | |
| 30. | Net income or (loss) after capital gains tax and before all other federal income taxes (Line 24 plus Line 27 plus Line 28 plus Line 29) | XXX | (253,981) | 61 801 |
| 24 | Federal and foreign income taxes incurred | | (233,301) | |
| | Net income (loss) (Line 30 minus Line 31) | XXX | (253,981) | |
| - JZ. | Not income (1009) (Eine of filling Eine of) | *** | (200,001) | 01,001 |
| | AILS OF WRITE-INS QAAP | XXX | | (559,016) |
| 0602 0603 | ·· | XXX | | |
| 0698 0699 | . Summary of remaining write-ins for Line 6 from overflow page | XXX XXX | | |
| 0701 | 1 | XXX | | , , , |
| 0702 0703 | | XXX XXX | | |
| 0798 | . Summary of remaining write-ins for Line 7 from overflow page | XXX XXX | | |
| 0799 ——————————————————————————————————— | 1 | | 326 506 | 413 A67 |
| 1402 | | | | |
| 1403 1498 1499 | . Summary of remaining write-ins for Line 14 from overflow page | | | |
| 2901 | | | | |
| 2902 2903 | | | | |
| 2998 | | | | |

STATEMENT OF REVENUE AND EXPENSES (continued)

| | OADITAL AND GUIDRI LIG LOGGUINIT | 1 | 2 |
|------|--|--------------|------------|
| | CAPITAL AND SURPLUS ACCOUNT | Current Year | Prior Year |
| | | Ourront rour | Thor rear |
| 33. | Capital and surplus prior reporting year | 6,632,091 | 5,866,218 |
| 34. | Net income or (loss) from Line 32 | (253,981) | 61,891 |
| 35. | Change in valuation basis of aggregate policy and claims reserves | | |
| 36. | Change in net unrealized capital gains (losses) less capital gains tax of \$ | 66,649 | 606,366 |
| 37. | Change in net unrealized foreign exchange capital gain or (loss) | | |
| 38. | Change in net deferred income tax | | |
| 39. | Change in nonadmitted assets. | 131,684 | 97,616 |
| 40. | Change in unauthorized reinsurance | | |
| 41. | Change in treasury stock | | |
| 42. | Change in surplus notes | | |
| 43. | Cumulative effect of changes in accounting principles | | |
| 44. | Capital Changes: | | |
| | 44.1 Paid in | | |
| | 44.2 Transferred from surplus (Stock Dividend) | | |
| | 44.3 Transferred to surplus. | | |
| 45. | Surplus adjustments: | | |
| | 45.1 Paid in | | |
| | 45.2 Transferred to capital (Stock Dividend) | | |
| | 45.3 Tranferred from capital | | |
| 46. | Dividends to stockholders. | | |
| 47. | Aggregate write-ins for gains or (losses) in surplus | | |
| 48. | Net change in capital and surplus (Line 34 to Line 47) | (55,648) | 765,873 |
| 49. | Capital and surplus end of reporting year (Line 33 plus Line 48) | 6,576,443 | 6,632,091 |
| DET | AILS OF WRITE-INS | | |
| 470 | | | |
| 4702 | | | |
| 4703 | | | |
| 4798 | . Summary of remaining write-ins for Line 47 from overflow page | | |
| 4799 | . Totals (Line 4701 through Line 4703 plus Line 4798) (Line 47 above) | | |

CASH FLOW

| | | 1 | 2 |
|--------------------------|---|--------------|------------------------|
| | | Current Year | Prior Year |
| | Cash from Operations | | |
| 1. 2. | Premiums collected net of reinsurance Net investment income | | |
| 3. | | | |
| 4. | Total (Line 1 through Line 3) | 55,485,519 | 53,611,551 |
| | | | |
| 5. 6. | Benefit and loss related payments Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts | 47,840,436 | 45,569,190 |
| 7. | | 8,619,898 | 5,908,538 |
| 9. | Federal and foreign income taxes paid (recovered) net of \$ | | |
| 10. | Total (Line 5 through Line 9) | 56,460,334 | 51,477,728 |
| | | (07.4.0.47) | 0.400.000 |
| 11. | Net cash from operations (Line 4 minus Line 10) | (974,815) | 2, 133, 823 |
| | Cash from Investments | | |
| 12. | Proceeds from investments sold, matured or repaid: | | |
| | 12.1 Bonds | 34,337 | |
| | 12.3 Mortgage loans 12.4 Real estate | | |
| | 12.5 Other invested assets 12.6 Net gains or (losses) on cash and short-term investments | | |
| | 12.7 Miscellaneous proceeds | 12,780 | 71,828 |
| | 12.8 Total investment proceeds (Line 12.1 through Line 12.7) | 47,117 | 4,606,398 |
| 13. | Cost of investments acquired (long-term only): | | |
| | 13.1 Bonds | | |
| | 13.3 Mortgage loans 13.4 Real estate | | |
| | 13. 5 Other invested assets 13. 6 Miscellaneous applications | | |
| | 10.0 Milocolaricous applications | | |
| | 13.7 Total investments acquired (Line 13.1 through Line 13.6) | 388,962 | 4,793,291 |
| 14. | Net increase (decrease) in contract loans and premium notes | | |
| 15. | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) | (341,845) | (186,893) |
| | Cash from Financing and Miscellaneous Sources | | |
| 16. | Cash provided (applied): | | |
| | 16.1 Surplus notes, capital notes 16.2 Capital and paid in surplus, less treasury stock | | |
| | 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities | | |
| | 16.5 Dividends to stockholders 16.6 Other cash provided (applied) | | (66.836) |
| | | · | (***,****) |
| 17. | Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6) | 303,479 | (66,836) |
| | RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS | | |
| 18. | Net change in cash, cash equivalents and short-term investments (Line 11 plus Line 15 plus Line 17) | (1,013,181) | 1,880,094 |
| 19. | | 0 445 000 | C F2F 700 |
| | 19.1 Beginning of year 19.2 End of year (Line 18 plus Line 19.1) | | 6,535,708 8,415,802 |
| Not | as Supplemental displacation of each flaw information for non-each transactions: | | |
| _ | e: Supplemental disclosures of cash flow information for non-cash transactions: 001 | | |
| 20. | 0002 0003 | | |
| | 0004 0005 | | |
| | | | |
| 20. 20. | | | |
| 20. 20. 20. 20. | 0007 0008 0009 | | |

ANNUAL STATEMENT FOR THE YEAR 2010 OF THE PHYSICIANS HEALTH PLAN OF MID-MICHIGAN FAMILYCARE

ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|--|------------|---|------------------------|----------------|---------------------------------------|--|-------------------------|-----------------------|-----------------|------------------------------------|
| | Total | Comprehensive (Hospital and Medical) | Medicare Supplement | Dental Only | Vision Only | Federal Employees Health Benefit Plan | Title XVIII Medicare | Title XIX Medicaid | Other Health | Other Non-Healt |
| 1. Net premium income | 54,827,945 | | | | | | | 54,827,945 | | |
| Change in unearned premium reserves and reserve for rate credit | | | | | | 1 | | | | 1 |
| Fee-for-service (net of \$ medical expenses) | | | | | | | | | | XXX |
| Risk revenue | | | | | | | | | | XXX |
| Aggregate write-ins for other health care related revenues | | | | | | | | | | XXX |
| Aggregate write-ins for other non-health care related revenues | | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | *** |
| Total revenues (Line 1 through Line 6) | | | | | | I | \ \ \ \ \ | 54.827.945 | A A A | |
| Hospital/medical benefits | | | | | | 1 | | 32.813.386 | | XXX |
| Other professional services | 2,010,300 | | | | | | | 2,186,801 | | l xxx |
| | | | | | | I | | | | l xxx |
| | | | | | | I | | 4 400 400 | | |
| 1. Emergency room and out-of-area | | | | | | 1 | | 4,490,482 | | XXX |
| 2. Prescription drugs | | | | | | 1 | | 7,123,203 | | |
| Aggregate write-ins for other hospital and medical | 326,506 | | | | | I | | 326,506 | | XXX |
| Incentive pool, withhold adjustments, and bonus amounts | | | | | | 1 | | 145,795 | | XXX |
| 5. Subtotal (Line 8 through Line 14) | | | | | | | | 47,086,173 | | XXX |
| S. Net reinsurance recoveries | | | | | | | | | | XXX |
| 7. Total hospital and medical (Line 15 minus Line 16) | | | | | | | | 47,086,173 | | XXX |
| B. Non-health claims (net) | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 9. Claims adjustment expenses including \$ 834,713 cost containment expenses | | | | | | | | 1,230,189 | | |
| 0. General administrative expenses | | | | | | | | 7,125,224 | | 1 |
| Increase in reserves for accident and health contracts | | | | | | | | | | XXX |
| 2. Increase in reserves for life contracts | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 3. Total underwriting deductions (Line 17 through Line 22) | 55.441.586 | | | | | | | 55.441.586 | | 1 |
| 14. Net underwriting gain or (loss) (Line 7 minus Line 23) | | | | | | | | (613,641) | | |
| TAILS OF WRITE-INS | | | | | | | | | | XXX |
| 02 | | | | | | | | | | XXX |
| 03. | | | | | | | | | | XXX |
| 98. Summary of remaining write-ins for Line 5 from overflow page | | | | | | | | | | XXX |
| 99. Total (Line 0501 through Line 0503 plus Line 0598) (Line 5 above) | | | | | | | | | | XXX |
| total (Elile ood tallough Elile ood plus Elile ood) (Elile o above) | | | | | | | | | | XXX |
| 01 | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 02. | | XXX | xxx I | XXX | XXX | XXX | XXX | l xxx l | XXX | |
| 2 2 . 03. | | XXX | χχχ | XXX | XXX | XXX | XXX | l xxx l | XXX | |
| 08. Summary of remaining write-ins for Line 6 from overflow page | | XXX | χχχ | XXX | XXX | XXX | XXX | l xxx l | XXX | |
| 9. Total (Line 0601 through Line 0603 plus Line 0698) (Line 6 above) | | XXX | XXX I | XXX | XXX | XXX | XXX | l xxx l | XXX | |
| 5. Total Line 600 t till odgir Eine 6005 plus Eine 6006 (Eine 6 above) | | *** | ^^^ | *** | , , , , , , , , , , , , , , , , , , , | *** | *** | ^^^ | X | |
| 1. OTHER MEDICAL | 326,506 | | | | | | | 326.506 | | XXX |
| 2. | | | | | | | | | | l $\hat{\chi}\hat{\chi}\hat{\chi}$ |
| | | | | | | I | | | | XXX |
| | | | | | | | | | | XXX |
| 38. Summary of remaining write-ins for Line 13 from overflow page | | | | | | 1 | | 206 506 | | |
| 9. Total (Line 1301 through Line 1303 plus Line 1398) (Line 13 above) | 326,506 | | | | | | | 326,506 | | XXX |

Part 1 - Premiums

| | 1 | 2 | 3 | 4 |
|--|-----------------|---------------------|-------------------|--|
| Line of Business | Direct Business | Reinsurance Assumed | Reinsurance Ceded | Net Premium Income (Column 1 plus Column 2 minus Column 3) |
| Comprehensive (hospital and medical) | | | | |
| 2. Medicare Supplement | | | | |
| 3. Dental only | | | | |
| 4. Vision only | | | | |
| 5. Federal Employees Health Benefits Plan | | | | |
| 6. Title XVIII - Medicare | | | | |
| 7. Title XIX - Medicaid | 54,932,779 | | 104,834 | 54,827,945 |
| 8. Other health | | | | |
| 9. Health subtotal (Line 1 through Line 8) | 54,932,779 | | 104,834 | 54,827,945 |
| 10. Life | | | | |
| 11. Property/casualty | | | | |
| 12. Totals (Line 9 to Line 11) | 54,932,779 | | 104,834 | 54,827,945 |
| | | | | |

| | 1 1 | 2 | • | | _ | | | | | |
|--|------------|--|------------------------|----------------|----------------|--|----------------------------|--------------------------|-----------------|---------------------|
| | | - | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| | Total | Comprehensive (Hospital and Medical) | Medicare Supplement | Dental Only | Vision Only | Federal Employees Health Benefits Plan | Title XVIII Medicare | Title XIX Medicaid | Other Health | Other Non-Health |
| Payments during the year: | | | | | | | | | | |
| | | | | | | | | | | |
| 1.4 Net | | | | | | | | 47,712,241 | | |
| 2. Paid medical incentive pools and bonuses | 123,303 | | | | | | | 123,303 | | |
| Claim liability December 31, current year from Part 2A: 1 Direct 2 Reinsurance assumed | | | | | | | | | | |
| 3.3 Reinsurance ceded | 3,413,355 | | | | | | | 3,413,355 | | |
| Claim reserve December 31, current year from Part 2D: 4.1 Direct | | | | | | | | | | |
| 4.2 Reinsurance assumed 4.3 Reinsurance ceded 4.4 Net | | | | | | | | | | |
| 5. Accrued medical incentive pools and bonuses, current year | 127,510 | | | | | | | 127,510 | | |
| 6. Net healthcare receivables (a) | (388,816) | | | | | | | (388,816) | | |
| 7. Amounts recoverable from reinsurers December 31, current year | | | | | | | | | | |
| Claim liability December 31, prior year from Part 2A: 8.1 Direct | 4,574,034 | | | | | | | 4,574,034 . | | |
| 8.2 Reinsurance assumed 8.3 Reinsurance ceded 8.4 Net | | | | | | | | | | |
| 9. Claim reserve December 31, prior year from Part 2D: 9.1 Direct | | | | | | | | | | |
| 9.1 Direct 9.2 Reinsurance assumed 9.3 Reinsurance ceded 9.4 Net | | | | | | | | | | |
| 10. Accrued medical incentive pools and bonuses, prior year | | | | | | | | 189,449 | | |
| 11. Amounts recoverable from reinsurers December 31, prior year | | | | | | | | | | |
| Incurred benefits: 12.1 Direct 12.2 Reinsurance assumed 12.3 Reinsurance ceded | | | | 1 | | | | 46,940,378 | | |
| 12.4 Net | 46,940,378 | | | | | | | 46,940,378 . | | |
| 13. Incurred medical incentive pools and bonuses | 61,364 | | | | | | | 61,364 | | |

⁽a) Excludes \$ loans or advances to providers not yet expensed

UNDERWRITING AND INVESTMENT EXHIBIT PART 2A - Claims Liability End of Current Year

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|--|-------|--|------------------------|----------------|----------------|--|----------------------------|--------------------------|-----------------|---------------------|
| | Total | Comprehensive (Hospital and Medical) | Medicare Supplement | Dental Only | Vision Only | Federal Employees Health Benefits Plan | Title XVIII Medicare | Title XIX Medicaid | Other Health | Other Non-Health |
| Reported in Process of Adjustment: | | | | | | | | | | |
| 1.1 Direct 1.2 Reinsurance assumed 1.3 Reinsurance ceded 1.4 Net | | | | | | | | | | |
| 2. Incurred but Unreported: | | | | | | | | | | |
| 2 .1 Direct 2 .2 Reinsurance assumed 3 Reinsurance ceded | | | | | | | | | | |
| 2.4 Net | | | | | | | | | | |
| 3. Amounts Withheld from Paid Claims and Capitations: | | | | | | | | | | |
| 3 .1 Direct 3 .2 Reinsurance assumed 3 .3 Reinsurance ceded 3 .4 Net | | | | | | | | | | |
| 4. TOTALS: | | | | | | | | | | |
| 4 .1 Direct 4 .2 Reinsurance assumed 3 Reinsurance ceded | | | l | | | | | 3,413,355 | | |
| 4.4 Net | | | | | | | | | | |

PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

| | Claims Paid Du | uring the Year | Claim Reserve and Claim Liabi | lity December 31 of Current Year | 5 | 6 | |
|---|---|---|--|--------------------------------------|--|--|--|
| Line of Business | 1 On Claims Incurred Prior to January 1 of Current Year | 2 On Claims Incurred During the Year | 3 On Claims Unpaid December 31 of Prior Year | 4 On Claims Incurred During the Year | Claims Incurred in Prior Years (Column 1 plus Column 3) | Estimated Claim Reserve and Claim Liability December 31 of Prior Year | |
| Comprehensive (hospital and medical) | | | | | | | |
| 2. Medicare Supplement | | | | | | | |
| 3. Dental Only | | | | | | | |
| 4. Vision Only | | | | | | | |
| 5. Federal Employees Health Benefits Plan | | | | | | | |
| 6. Title XVIII - Medicare | | | | | | | |
| 7. Title XIX - Medicaid | 1,864,452 | 45,847,789 | 22,521 | 3,390,834 | | 4,574,03 | |
| 8. Other health | | | | | | | |
| 9. Health subtotal (Line 1 through Line 8) | 1,864,452 | 45,847,789 | 22,521 | 3,390,834 | | 4,574,03 | |
| Healthcare receivables (a) | 1,029 | 260,987 | | | | 735,26 | |
| 1. Other non-health | | | | | | | |
| 2. Medical incentive pools and bonus amounts | 123,303 | | 7,597 | 119,913 | | 189,44 | |
| 13. Totals (Line 9 minus Line 10 plus Line 11 plus Line 12) | 1,986,726 | 45,586,802 | 30,118 | 3,510,747 | 2,016,844 | 4,028,21 | |

⁽a) Excludes \$ loans or advances to providers not yet expensed.

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Title XIX Medicaid

| | | Cumulative Net Amounts Paid | | | | | | | | | | |
|------------------------------------|------------|-----------------------------|------------|------------------------|-----------------|--|--|--|--|--|--|--|
| | 1 | 2 | 3 | 4 | 5 | | | | | | | |
| Year in Which Losses Were Incurred | 2006 | 2007 | 2008 | 2009 | 2010 | | | | | | | |
| 1. Prior | | 6 | | | | | | | | | | |
| 2. 2006 3. 2007 4. 2008 | | | | | (101 | | | | | | | |
| 5. 2009 6. 2010 | XXX XXX | XXX XXX | XXX XXX | 2,990 42,359 XXX | 2,168 45,848 | | | | | | | |

Section B - Incurred Health Claims - Title XIX Medicaid

| | | Sum of Cumulative Net Amount Paid and Clair | m Liability, Claim Reserve and Medical Incentive | Pool and Bonuses Outstanding at End of Year | |
|------------------------------------|------------|---|--|---|------------------|
| | 1 | 2 | 3 | 4 | 5 |
| Year in Which Losses Were Incurred | 2006 | 2007 | 2008 | 2009 | 2010 |
| 1 Prior | 33 964 | 33, 979 | 36 945 | 36 994 | 36 994 |
| 2. 2006 3. 2007 | | 36,930 36,201 | 36,994 40,837 | | |
| 4. 2008 | XXX XXX | XXX XXX | | | 40,964 49,644 |
| 6. 2010 | XXX | XXX | XXX | XXX | |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XIX Medicaid

| Years in Which Premiums Were Earned and Claims Were Incurred | 1 Premiums Earned | 2 Claims Payments | 3 Claim Adjustment Expense Payments | 4 (Column 3 divided by Column 2) Percent | 5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3) | 6 (Column 5 divided by Column 1) Percent | 7 Claims Unpaid | 8 Unpaid Claims Adjustment Expenses | 9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8) | 10 (Column 9 divided by Column 1) Percent |
|--|--|--|---|--|---|--|--------------------|---|---|---|
| 1. 2006 2. 2007 3. 2008 4. 2009 5. 2010 | 35,740 41,977 46,314 54,254 54,933 | 31,162 35,473 36,769 42,359 45,848 | 1,052 1,001 1,103 1,193 1,238 | 3.376 2.822 3.000 2.816 2.700 | 32,214 36,474 37,872 43,552 47,086 | 90.134 86.890 81.772 80.274 85.715 | (5) 35 3,511 | 1 | 32,214 36,474 37,867 43,588 50,658 | 90.134 86.890 81.761 80.341 92.218 |

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Grand Total

| | | Cumulative Net Amounts Paid | | | | | | | | |
|---|---------------------------------|-----------------------------|---|------|----------------------------------|--|--|--|--|--|
| | 1 | 2 | 3 | 4 | 5 | | | | | |
| Year in Which Losses Were Incurred | 2006 2007 | | 2008 | 2009 | 2010 | | | | | |
| 1. Prior | 3,656 | 6 | 62 | | | | | | | |
| 2. 2006 3. 2007 4. 2008 5. 2009 6. 2010 | XXX XXX XXX XXX XXX | XXX XXX XXX XXX | 05 4,563 36,769 X X X X X X | | (101) (80) 2,168 45,848 | | | | | |

Section B - Incurred Health Claims - Grand Total

| | | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year | | | | | | | |
|---|------|--|--|--|--|--|--|--|--|
| | 1 | 2 | 3 | 4 | 5 | | | | |
| Year in Which Losses Were Incurred | 2006 | 2007 | 2008 | 2009 | 2010 | | | | |
| 1. Prior 2. 2006 3. 2007 4. 2008 5. 2009 6. 2010 | | 33,979 36,930 36,201 XXX XXX XXX XXX | 36,945 36,994 40,837 40,839 XXX XXX | 36,994 40,901 45,493 40,951 46,977 | 36,994 40,901 45,493 40,964 49,644 49,359 | | | | |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

| Years in Which Premiums Were Earned and Claims Were Incurred | 1 Premiums Earned | 2 Claims Payments | 3 Claim Adjustment Expense Payments | 4 (Column 3 divided by Column 2) Percent | 5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3) | 6 (Column 5 divided by Column 1) Percent | 7 Claims Unpaid | 8 Unpaid Claims Adjustment Expenses | 9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8) | 10 (Column 9 divided by Column 1) Percent |
|--|--|--|---|--|---|--|--------------------|---|---|---|
| 1. 2006 2. 2007 3. 2008 4. 2009 5. 2010 | 35,740 41,977 46,314 54,254 54,933 | 31,162 35,473 36,769 42,359 45,848 | 1,052 1,001 1,103 1,193 1,238 | 3.376 2.822 3.000 2.816 2.700 | 32,214 36,474 37,872 43,552 47,086 | 90.134 86.890 81.772 80.274 85.715 | (5) | 1 61 | 32,214 36,474 37,867 43,588 50,658 | 90.134 86.890 81.761 80.341 92.218 |

ANNUAL STATEMENT FOR THE YEAR 2010 OF THE PHYSICIANS HEALTH PLAN OF MID-MICHIGAN FAMILYCARE

UNDERWRITING AND INVESTMENT EXHIBIT PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|--|-------------|--|------------------------|----------------|----------------|--|----------------------------|--------------------------|-------|
| | Total | Comprehensive (Hospital and Medical) | Medicare Supplement | Dental Only | Vision Only | Federal Employees Health Benefit Plan | Title XVIII Medicare | Title XIX Medicaid | Other |
| | | | | POLICY R | RESERVE | | | | |
| Additional policy reserves (a) | | | | | | | | | |
| Reserve for rate credits or experience rating refunds (including \$ for investment income) | | | | | | | | | |
| . Åggregate write-ins for other policy reserves . Totals (gross) . Reinsurance ceded | | | | | | | | | |
| T (1 (0) () (D (0) () () | | | | | | | | | |
| | | | | | VE | | | | |
| Reserve for future contingent benefits Aggregate write-ins for other claim reserves Totals (gross) Reinsurance ceded | | | | ΙE | | | | | |
| ETAILS OF WRITE-INS 01. 02. | | | | | | | | | |
| 03. | | | | | | | | | |
| 01. | | | | | | | | | |
| | | | | | | | | | |

(a) Includes \$ premium deficiency reserve.

PART 3 - ANALYSIS OF EXPENSES

| 174(10 740 | LISIS OF EXPENSES | | | | | |
|---|---------------------------------|---------------------------------------|---------------------------------------|------------------------|---------------|--|
| | Claim Adjustme | ent Expenses | 3 | 4 | 5 | |
| | 1 | 2 | | | | |
| | Cost Containment Expenses | Other Claim Adjustment Expenses | General Administrative Expenses | Investment Expenses | Total | |
| Rent (\$ | | 16.482 | 147.361 | | 198,868 | |
| Salaries, wages and other benefits | | | | | , | |
| 3. Commissions (less \$ ceded plus \$ assumed) | | | | | | |
| 4. Legal fees and expenses | | | | | | |
| 5. Certifications and accreditation fees | | | | | , | |
| Auditing, actuarial and other consulting services | | | | | , | |
| 7. Traveling expenses | | | | | | |
| 8. Marketing and advertising | | | | | 100.005 | |
| Postage, express, and telephone | , | * | , | | | |
| 10. Printing and office supplies | | | | | , | |
| 11. Occupancy, depreciation and amortization | | | | | , | |
| 12. Equipment | | | | | | |
| 13. Cost or depreciation of EDP equipment and software | | | | | | |
| Outsourced services including EDP, claims, and other services | | | | | | |
| 15. Boards, bureaus and association fees | | | | | | |
| boards, bureaus and association rees 16. Insurance, except on real estate | | | | | | |
| 17. Collection and bank service charges | | | | | · · | |
| Collection and balls service charges 18. Group service and administration fees | | | | | | |
| Group service and administration rees 19. Reimbursements by uninsured accident and health plans | | | | | | |
| Reimbursements by uninsured accident and nearth plans Reimbursements from fiscal intermediaries | | | | | | |
| | | | | | | |
| 21. Real estate expenses | | | | | | |
| 22. Real estate taxes | | | | | | |
| 23. Taxes, licenses and fees: | | | 0 500 470 | | 0 500 470 | |
| 23.1 State and local insurance taxes | | | .,, | | .,, | |
| 23.2 State premium taxes | | | | | | |
| 23.3 Regulator authority licenses and fees | | | | | | |
| 23.4 Payroll taxes | | | | | | |
| 23.5 Other (excluding federal income and real estate taxes) | | | | | | |
| 24. Investment expenses not included elsewhere | | | | | | |
| 25. Aggregate write-ins for expenses | 300 | 2,812 | 46,078 | | 49,190 | |
| 26. Total expenses incurred (Line 1 to Line 25) | 834,712 | 395,477 | 7,125,223 | 18,307 | (a) 8,373,719 | |
| 27. Less expenses unpaid December 31, current year | 42,252 | 20,019 | 1,408,514 | | 1,470,785 | |
| 28. Add expenses unpaid December 31, prior year | 55,507 | 26,121 | 1,653,642 | | 1,735,270 | |
| 29. Amounts receivable relating to uninsured accident and health plans, prior year | | | | | | |
| 30. Amounts receivable relating to uninsured accident and health plans, current year | | | | | | |
| | | | | | | |
| 31. Total expenses paid (Line 26 minus Line 27 plus Line 28 minus Line 29 plus Line 30) | 847,967 | 401,579 | 7,370,351 | 18,307 | 8,638,204 | |
| DETAILS OF WRITE-INS | | | | | | |
| 2501. OTHER EXPENSES | 300 | 2,812 | 46,078 | | 49,190 | |
| 2502. | | | | | | |
| 2503. | | | | | | |
| 2598. Summary of remaining write-ins for Line 25 from overflow page | | | | | | |
| 2599. Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above) | 300 | 2,812 | 46,078 | | 49,190 | |

EXHIBIT OF NET INVESTMENT INCOME

| | | | 1 | 2 |
|------------------|---|-------------------------------|--|-----------------------|
| | | | Collected During Year | Earned During Year |
| | | | | During Tear |
| 1. 1.1 | U.S. Government bonds Bonds exempt from U.S. tax | | | |
| 1.1 | Other bonds (unaffiliated) | | | |
| 1.3 | Bonds of affiliates | | | |
| 2.1 | Preferred stocks (unaffiliated) | | (b) | |
| 2.11 | Preferred stocks of affiliates | | | |
| 2.2 2.21 | Common stocks (unaffiliated) Common stocks of affiliates | | | 372,992 |
| 3. | Mortgage loans | | | |
| 4. | Real estate | | | |
| 5. | Contract loans | | | |
| 6. 7. | Cash, cash equivalents and short-term investments Derivative instruments | | | |
| 7. 8. | Other invested assets | | | |
| 9. | Aggregate write-ins for investment income | | | |
| 10. | Total gross investment income | | 187,682 | 375,733 |
| 11. | Investment expenses | | | (g) 18,307 |
| 12. | Investment taxes, licenses and fees, excluding federal income taxes | | | (g) |
| 13. 14. | Interest expense Depreciation on real estate and other invested assets | | | |
| 15. | Aggregate write-ins for deductions from investment income | | | |
| 16. | Totals deductions (Line 11 through Line 15) | | | 18,307 |
| 17. | Net investment income (Line 10 minus Line 16) | | | 357,426 |
| DETAI | LS OF WRITE-INS | | | |
| | LO OF WINDE INC | | | |
| | | | | |
| 0903. | | | | |
| | Summary of remaining write-ins for Line 9 from overflow page Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above) | | | |
| 0000. | Totals (Line 0001 tillough Line 0000 plus Line 0000) (Line 0 above) | | | |
| | | | | |
| | | | | |
| | | | | |
| | Summary of remaining write-ins for Line 15 from overflow page | | | |
| | Totals (Line 1501 through Line 1503 plus Line 1598) (Line 15 above) | | | |
| (-)! | | | 0. 0 | |
| (a) Inclu | udes \$ | accrual of discount less \$ | amortizat | ion |
| (b) Incli | uldes \$ | investment expenses and \$ | inve | estment |
| pren | nium and less \$ paid for accrued dividends on purchases taxes, licenses and fees, ex | cluding federal income taxes | , attributable to segregate | ed and |
| (c) İnclu | udes \$ accrual of discount less \$ amortization of Separate Accounts | - | * * | |
| pren (d) lack | nium and less \$ paid for accrued interest on purchases. (h) Includes \$ | interest on surplus notes ar | na \$ inte | erest |
| (a) Incit | interest on encumbrances. (i) Includes \$ | denreciation on real estate a | and \$ | |
| (e)İnclu | udes \$ | ed assets. | ······································ | |
| of pr | remium and less \$ paid for accrued interest on purchases. | | | |

EXHIBIT OF CAPITAL GAINS (LOSSES)

| | | 1 | 2 | 3 | 4 | 5 |
|-------------|--|---|-------------------------------|---|---|---|
| | | Realized Gain (Loss) on Sales or Maturity | Other Realized Adjustments | Total Realized Capital Gain (Loss) (Cols. 1 + 2) | Change in Unrealized Capital Gain (Loss) | Change in Unrealized Foreign Exchange Capital Gain (Loss) |
| 1. | U.S. Government bonds | | | | | |
| 1.1 | Bonds exempt from U.S. tax | | | | | |
| 1.2 | Other bonds (unaffiliated) | | | | | |
| 1.3 | Bonds of affiliates | | | | | |
| 2.1 2.11 | Preferred stocks (unaffiliated) Preferred stocks of affiliates | | | | | |
| 2.11 | Common stocks (unaffiliated) | | | 2 233 | | |
| 2.21 | Common stocks (dilatilitates | 1 | | , | | |
| 3. | Mortgage loans | | | | | |
| 4. | Real estate | | | | | |
| 5. | Contract loans | | | | | |
| <u>6</u> . | Cash, cash equivalents and short-term investments | | | | | |
| 1. | Derivative instruments | | | | | |
| 8. 9. | Other invested assets | | | | | |
| 9. 10. | Aggregate write-ins for capital gains (losses) Total capital gains (losses) | 2 233 | | 2 233 | 66 649 | |
| 10. | Total capital gains (105505) | 2,200 | | | | |
| DETAI | LS OF WRITE-INS | | | | | |
| 0901. | ···· | | | | | |
| 0902. | | | | | | |
| 0903. | | 1 | | | | |
| | Summary of remaining write-ins for Line 9 from overflow page | | | | | |
| 0999. | Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above) | | | | | |

EXHIBIT OF NONADMITTED ASSETS

| | | 1 | 2 | 3 |
|---------------|---|--|--|--|
| | | Current Year Total Nonadmitted Assets | Prior Year Total Nonadmitted Assets | Change in Total Nonadmitted Assets (Col.2 - Col.1) |
| 1. | Bonds (Schedule D) | | | |
| 2. | Stocks (Schedule D): 2.1 Preferred stocks | | | |
| | | | | |
| 3. | Mortgage loans on real estate (Schedule B): | | | |
| | 3.1 First liens 3.2 Other than first liens | | | |
| 4. | Real estate (Schedule A): | | | |
| | 4.1 Properties occupied by the company | | | |
| | 4.2 Properties held for the production of income | | | |
| 5. | Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) | | | |
| | Contract loans | | | |
| 7. o | Derivatives Other invested assets (Schedule BA) | | | |
| | Receivable for securities | | | |
| 10. | | | | |
| 11. | Aggregate write-ins for invested assets Subtotals, cash and invested assets (Line 1 to Line 11) | | | |
| 13. | Title plants (for Title insurers only) | | | |
| 14. | Investment income due and accrued | | | |
| 15. | Premiums and considerations: 15.1 Uncollected premiums and agents' balances in the course of collection | | | |
| | | | | |
| | 15.3 Accrued retrospective premiums | | | |
| 16. | Reinsurance: 16.1 Amounts recoverable from reinsurers | | | |
| | 16.2 Funds held by or deposited with reinsured companies | | | |
| | 16.3 Other amounts receivable under reinsurance contracts | | | |
| | Amounts receivable relating to uninsured plans Current federal and foreign income tax recoverable and interest thereon | | | |
| 18.2 | Net deferred tax asset | | | |
| | | | | |
| | Electronic data processing equipment and software Furniture and equipment, including health care delivery assets | | | |
| 22. | Net adjustment in assets and liabilities due to foreign exchange rates | | | |
| 23. | Receivable from parent, subsidiaries and affiliates | | | |
| | Health care and other amounts receivable Aggregate write-ins for other than invested assets | | 196,260 | |
| 26. | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts | | | |
| | (Line 12 to Line 25) | | | |
| 27. | From Separate Accounts, Segregated Accounts and Protected Cell Accounts | | | |
| 28. | Total (Line 26 and Line 27) | 64,576 | 196,260 | |
| | ILS OF WRITE-INS | | | |
| | | | | |
| | | | | |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page | | | |
| 1199. | Totals (Line 1101 through Line 1103 plus Line 1198) (Line 11 above) | | | |
| | | | | |
| | | | | |
| ∠503. 2598 | Summary of remaining write-ins for Line 25 from overflow page | | | |
| 2599. | Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above) | | | |
| | , | | | |

EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY

| | | | Total Members at End of | | | 6 |
|---|---------------|------------------|-------------------------|------------------|-----------------|----------------------------------|
| | 1 | 2 | 3 | 4 | 5 | Current Veer |
| Source of Enrollment | Prior Year | First Quarter | Second Quarter | Third Quarter | Current Year | Current Year Member Months |
| Health Maintenance Organizations | | | | | | 222,690 |
| Provider Service Organizations | | | | | | |
| 3. Preferred Provider Organizations | | | | | | |
| 4. Point of Service | | | | | | |
| 5. Indemnity Only | | | | | | |
| 6. Aggregate write-ins for other lines of business | | | | | | |
| 7. Total | | | 18,500 | | | 222,690 |
| DETAILS OF WRITE-INS 0601 | | | | | | |
| 0602 | | | | | | |
| 0603. | | | | | | |
| 0698 . Summary of remaining write-ins for Line 6 from overflow page | | | | | | |
| 0699 . Totals (Line 0601 through Line 0603 plus Line 0698) (Line 6 above) | | | | | | |

1. SIGNIFICANT ACCOUNTING POLICIES

A. Accounting Practices

The financial statements of Physicians Health Plan of Mid-Michigan – FamilyCare (PHPMM-FC) are presented on the basis of accounting practices prescribed or permitted by the Michigan Office of Financial & Insurance Regulation (OFIR).

OFIR recognizes only statutory accounting practices prescribed or permitted by the state of Michigan for determining and reporting the financial condition and results of operations of an insurance company. The National Association of Insurance Commissioners' (NAIC) *Accounting Practices and Procedures Manual*, (NAIC SAP) has been adopted as a component of prescribed or permitted practices by the state of Michigan.

A reconciliation of PHPMM-FC's net income and capital and surplus between NAIC SAP and practices prescribed and permitted by the state of Michigan is shown below:

| | | <u>2010</u> | <u>2009</u> |
|-----|---------------------------------------|---------------------|------------------|
| (1) | Net Income, Michigan | \$ (253,981) | \$ 61,891 |
| (2) | State Prescribed Practices: None | | |
| (3) | State Permitted Practices: None | | |
| (4) | Net Income, NAIC SAP | <u>\$ (253,981)</u> | <u>\$ 61,891</u> |
| (5) | Statutory Capital & Surplus, Michigan | \$6,576,443 | \$6,632,091 |
| (6) | State Prescribed Practices: None | | |
| (7) | State Permitted Practices: None | | |
| (8) | Statutory Capital & Surplus, NAIC SAP | \$6,576,443 | \$6,632,091 |

B. Use of Estimates

In preparing the financial statements in conformity with the NAIC Annual Statement Instructions and Accounting Practices and Procedures Manual, management makes estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

C. Accounting Policy

- 1. Short term investments are stated at amortized cost or at market value depending upon the respective investment.
- 2. Bonds: Not applicable.
- 3. Common stocks are stated at market value.
- 4. Preferred stocks: Not applicable.
- 5. Mortgage loans: Not applicable.
- 6. Loan-backed securities: Not applicable.
- 7. Investments in subsidiaries, controlled and affiliated companies: Not applicable.
- 8. Investments in joint ventures, partnerships and limited liability companies: Not applicable.
- 9. Derivatives: Not applicable.
- 10. Premium deficiency reserves: Not applicable.
- 11. Estimating the liabilities for losses and loss/claim adjustment expenses: Estimates on unpaid losses are based upon the plan's past experience, individual case estimates and an estimate for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liabilities are continually reviewed and any adjustments are reflected in

the period determined. Loss/claim adjustment expenses related to claims are accrued based on estimates of expenses to process those claims.

- 12. Capitalization policy: The Company has not modified its capitalization from the prior period.
- 13. Pharmaceutical rebate receivable estimates are based upon historical rebate trends, Plan membership and estimates from PHPMM-FC's pharmacy benefit manager.

2. ACCOUNTING CHANGES AND CORRECTIONS OF ERRORS

Not applicable.

3. BUSINESS COMBINATIONS AND GOODWILL

Not applicable.

4. DISCONTINUED OPERATIONS

Not applicable.

5. INVESTMENTS

A. Mortgage Loans, including Mezzanine Real Estate Loans Not applicable.

B. Debt Restructuring Not applicable.

C. Reverse Mortgages Not applicable.

D. Loan-Backed Securities Not applicable.

E. Repurchase Agreements and/or Securities Lending Transactions Not applicable.

F. Real Estate Not applicable.

G. Low-Income Housing Tax Credit (LIHTC) Investments Not applicable.

6. JOINT VENTURES, PARTNERSHIPS AND LIMITED LIABILITY COMPANIES

Not applicable.

7. INVESTMENT INCOME

All investment income due or accrued has been included in the filing.

8. DERIVATIVE INSTRUMENTS

Not applicable.

9. INCOME TAXES

PHPMM-FC is exempt from federal income taxes under Section 501(c)(4) of the Internal Revenue Code.

10. INFORMATION CONCERNING PARENT, SUBSIDIARIES AND AFFILIATES

A, B, C, D, E, F, G

PHPMM-FC is solely owned by PHPMM, an HMO organized under the laws of the state of Michigan, and a controlled entity of Sparrow Health System ("SHS").

Substantially all administrative services are provided by PHPMM. PHPMM-FC pays PHPMM for certain administrative expenses incurred by PHPMM, which totaled \$39,785,365 in 2010 and \$41,505,412 in 2009.

Amounts due from affiliates are \$0 at both 12/31/2010 and 12/31/2009. Amounts due to affiliates of \$974,838 at 12/31/2010, and \$671,360 at 12/31/2009, are related to amounts owed under the management agreements.

H. Upstream & Downstream Deductions

Not Applicable.

I. Investment in an SCA >10% of Admitted Assets Not Applicable.

J. Investments in Impaired SCAs Not Applicable.

K. Investment in a Foreign Insurance Subsidiary Not Applicable.

L. Investment in Downstream NonInsurance Holding Company Not Applicable.

11. DEBT

Not applicable.

12. RETIREMENT PLANS, DEFERRED COMPENSATION, POSTEMPLOYMENT BENEFITS AND COMPENSATED ABSENCES AND OTHER POSTRETIREMENT BENEFIT PLANS

Not applicable.

13. CAPITAL AND SURPLUS, SHAREHOLDERS' DIVIDEND RESTRICTIONS AND QUASI-REORGANIZATIONS

Not applicable.

14. CONTINGENCIES

A. Contingent Commitments Not Applicable.

B. Assessments Not Applicable.

C. Gain Contingencies Not Applicable.

D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming From Lawsuits Not Applicable.

E. All Other Contingencies Not Applicable.

15. LEASES

A. Lessee Leasing Arrangements Not Applicable.

B. Lessor Leases Not Applicable.

16. INFORMATION ABOUT FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK AND FINANCIAL INSTRUMENTS WITH CONCENTRATIONS OF CREDIT RISK

Not applicable.

17. SALE, TRANSFER AND SERVICING OF FINANCIAL ASSETS AND EXTINGUISHMENTS OF LIABILITIES

Not applicable.

18. GAIN OR LOSS TO THE REPORTING ENTITY FROM UNINSURED PLANS AND THE UNINSURED PORTION OF PARTIALLY INSURED PLANS

Not applicable.

19. DIRECT PREMIUM WRITTEN / PRODUCED BY MANAGING GENERAL AGENTS / THIRD PARTY ADMINISTRATORS

Not applicable.

20. FAIR VALUE MEASUREMENTS

| | Fair Valı | ie Measurem | ent Using | _ |
|----------------------------|--------------|-------------|-----------|--------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets at fair value: | | | | _ |
| Common stocks | \$ 5,090,621 | \$ - | \$ - | \$ 5,090,621 |
| Short-term investments | 8,575,983 - | - | - | 8,575,983 |
| Total assets at fair value | \$13,666,604 | \$ - | \$ - | \$13,666,604 |

The Level 1 fair values are established from quoted (unadjusted) market prices in active markets for identical assets and liabilities. Level 1 inputs are generally quotes for debt or equity securities actively traded in exchange or over-the-counter markets.

There are no assets or liabilities recorded at fair value on a non-recurring basis as of December 31, 2010 and 2009.

21. OTHER ITEMS

| A. | Extraordinary Items | Not ap | plicable. |
|----|--|--------|-----------------|
| B. | Troubled Debt Restructuring: Debtors | Not ap | plicable. |
| C. | Other Disclosures | Not ap | plicable. |
| D. | Uncollectible Assets | Not ap | plicable. |
| E. | Business Interruption Insurance Recove | eries | Not applicable. |
| F. | State Transferable Tax Credits | | Not applicable. |
| G. | Subprime Mortgage Related Risk Expo | sure | Not applicable. |

22. EVENTS SUBSEQUENT

Not applicable.

23. REINSURANCE

A. Ceded Reinsurance Report

Section 1 General Interrogatories

- (1) Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company? Yes () No (x)
- (2) Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. branches of such companies) which is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business? Yes () No (x)

Section 2 Ceded Reinsurance Report Part A.

- (1) Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credit? Yes () No(x).
- (2) Does the company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsured of amounts which, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies? Yes () No (x).

Section 3 Ceded Reinsurance Report Part B.

(1) What is the estimated amount of the aggregate reduction in surplus, for agreements, not reflected in Section 2 above, of termination of all reinsurance agreements, by either party, as of the date of this

statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$0.00

(2) Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement to include policies or contracts which were in force or which had existing reserves established by the company as of the effective date of the agreement? Yes() No (x).

B. Uncollectible Reinsurance

Not applicable.

C. Commutation of Ceded Reinsurance

Not applicable.

24. RETROSPECTIVELY RATED CONTRACTS & CONTRACTS SUBJECT TO REDETERMINATION

Not applicable.

25. CHANGE IN INCURRED CLAIMS AND CLAIM ADJUSTMENT EXPENSES

The following table provides a reconciliation of beginning and ending reserves for claims unpaid and unpaid claim adjustment expenses, net of reinsurance recoverables:

| | 2010 | 2009 |
|---|-------------|-------------|
| Balance – January 1 | \$ 4,656 | \$ 4,070 |
| Add provision for claims occurring in: | | |
| Current year | 49,813 | 47,949 |
| Prior year | (1,642) | (570) |
| Net incurred losses during the current year | 48,171 | 47,379 |
| Deduct payments for claims occurring in: | | |
| Current year | 47,391 | 43,640 |
| Prior year | 1,961 | 3,153 |
| Net claim payments during the current year | 49,352 | 46,793 |
| Balance – December 31 | \$ 3,475 | \$ 4,656 |

26. INTERCOMPANY POOLING ARRANGEMENTS

Not applicable.

27. STRUCTURED SETTLEMENTS

Not applicable.

28. HEALTH CARE RECEIVABLES (In 000's)

Healthcare receivables include pharmacy rebates PHPMM-FC receives from third party vendors. These rebates are calculated using estimates based on per claim guarantee calculations, historical rebate trends and membership. Activity for the previous three years is summarized as follows:

A. Pharmacy Rebates

| Quarter | Estimated Pharmacy Rebates as Reported on Financial Statements | Pharmacy Rebates as Billed or Otherwise Confirmed | Actual Rebates Received Within 90 Days of Billing | Actual Rebates Received Within 91 to 180 Days of Billing | Actual Rebates Received More Than 180 Days After Billing |
|------------|--|---|--|--|---|
| 12/31/2010 | 23 | 23 | - | - | - |
| 9/30/2010 | 23 | 23 | 55 | - | - |
| 6/30/2010 | 23 | 23 | 48 | - | - |
| 3/31/2010 | 122 | 122 | 73 | - | - |
| | | | | - | |
| 12/31/2009 | 67 | 67 | 78 | 69 | 96 |
| 9/30/2009 | 59 | 59 | 60 | - | 30 |
| 6/30/2009 | 74 | 75 | 75 | - | 30 |
| 3/31/2009 | 61 | 63 | 63 | - | 30 |
| | | | | | |
| 12/31/2008 | 61 | 119 | 70 | 49 | - |
| 9/30/2008 | 41 | 56 | - | 56 | - |
| 6/30/2008 | 103 | 92 | - | - | 92 |
| 3/31/2008 | 80 | 61 | - | 61 | - |

B. Psychotropic Rebates

Effective for service dates on or after April 1, 2010, medications within these drug classes will be added to the existing MHP 100% carve-out and billed at point-of-sale (POS) directly to the Michigan Department of Community Health's (MDCH) contracted Pharmacy Benefit Manager (PBM).

| Quarter | Estimated Psychotropic Rebates as Reported on Financial Statements | Psychotropi c Rebates as Billed or Otherwise Confirmed | Actual Rebates Received Within 90 Days of Billing | Actual Rebates Received Within 91 to 180 Days of Billing | Actual Rebates Received More Than 180 Days After Billing |
|------------|--|--|--|---|--|
| 12/31/2010 | - | - | - | - | - |
| 9/30/2010 | - | - | - | - | - |
| 6/30/2010 | - | - | - | - | - |
| 3/31/2010 | 265 | 265 | 265 | - | - |

| 12/31/2009 | 255 | 255 | 268 | - | - |
|------------|-----|-----|-----|----|---|
| 9/30/2009 | 320 | 259 | 187 | 71 | - |
| 6/30/2009 | 315 | 288 | 195 | 93 | - |
| 3/31/2009 | 320 | 345 | 254 | 91 | - |

| 12/31/2008 | 360 | 310 | 199 | 111 | - |
|------------|-----|-----|-----|-----|---|
| 9/30/2008 | 375 | 363 | 363 | - | - |
| 6/30/2008 | 394 | 394 | 394 | - | - |
| 3/31/2008 | 416 | 416 | 416 | - | - |

C. Risk Share Receivable None.

29. PARTICIPATING POLICIES

Not applicable.

30. PREMIUM DEFICIENCY RESERVES

Not applicable.

31. ANTICIPATED SALVAGE AND SUBROGATION

Not applicable.

GENERAL INTERROGATORIES PART 1 - COMMON INTERROGATORIES

GENERAL

| 1.1 | Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? | Yes (X) No () |
|-----|--|----------------------------------|
| 1.2 | If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? | Yes (X) No () N/A () |
| 1.3 | State Regulating? | Michigan |
| 2.1 | Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? | Yes () No (X) |
| 2.2 | If yes, date of change: | |
| 3.1 | State as of what date the latest financial examination of the reporting entity was made or is being made. | 12/31/2008 |
| 3.2 | State the as of date of the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. | 12/31/2008 |
| 3.3 | State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). | 06/08/2010 |
| 3.4 | By what department or departments? MICHIGAN OFFICE OF FINANCIAL & INSURANCE REGULATION | |
| 3.5 | Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments? | Yes (X) No () N/A () |
| 3.6 | Have all of the recommendations within the latest financial examination report been complied with? | Yes (X) No () N/A () |
| 4.1 | During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: | |
| | 4.11 sales of new business? 4.12 renewals? | Yes () No (X) Yes () No (X) |
| 4.2 | During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: | |
| | 4.21 sales of new business? 4.22 renewals? | Yes () No (X) Yes () No (X) |
| 5.1 | Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? | Yes () No (X) |
| | If yes, provide name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger | |
| | or consolidation. | |
| | 1 Name of Entity 2 NAIC Company Code State of Domicile | |
| | | |
| | | |
| | | |
| | | |
| 6.1 | Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? | Yes () No (X) |
| | | , , , |
| 6.2 | If yes, give full information: | |
| | | |
| 7.1 | Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? | Yes () No (X) |
| 7.2 | 17.21 State the percentage of foreign control; 17.22 State the nationality (s) of the foreign person (s) or entity (s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity (s) (e.g. individual, corporation, government, manager or attorney-in-fact). | % |
| | 1 2 Nationality Type of Entity | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

| | Is the company a subsidiary of a bank holding company re If response to 8.1 is yes, please identify the name of the | | | | | | | Yes () No (X) |
|-------|--|---|--|--------------------------------|----------------------------------|----------------------------------|--------------------------------------|--|
| 8.3 | Is the company affiliated with one or more banks, thrifts o | | | | | | | Yes () No (X) |
| | If response to 8.3 is yes, please provide the names and le Board (FRB), the Office of the Comptroller of the Curren identify the affiliate's primary federal regulator. | ocation (city and state of the main office) of any all cy (OCC), the Office of Thrift Supervision (OTS) | ffiliates regulated by a , the Federal Deposit | federal financ Insurance Co | cial regulatory rporation (FI | / services age DIC) and the S | ncy [i.e. the Fe Securities Excha | ederal Reserve ange Commission (SEC)] and |
| | 1 Affiliate Name | 2 Location (City, State) | 3 FRB | 4 OCC | 5 OTS | 6 FDIC | 7 SEC | |
| | | | | | | | | |
| 9. | What is the name and address of the independent certifier ERNST & YOUNG LLP, SUITE 1000, ONE KENNEDY SQUARE, | | | dit? | | | | |
| 10.1 | Has the insurer been granted any exemptions to the prohi in Section 7H of the Annual Financial Reporting Model Re | bited non-audit services provided by the certified in | ndependent public acc ar state law or regulat | countant requirion? | rements as a | llowed | | Yes () No (X) |
| 10.2 | If the response to 10.1 is yes, provide information related | | | | | | | |
| 10.3 | Has the insurer been granted any exemptions to the audit substantially similar state law or regulation? | committee requirements as allowed in Section 14 | H of the Annual Finan | cial Model Reg | julation, or | | | Yes () No (X) |
| | If the response to 10.3 is yes, provide information related | | | | | | | |
| | Has the insurer been granted any exemptions related to the Model Regulation, or substantially similar state law or If the response to 10.5 is yes, provide information related | regulation? | lel Regulation as allow | red for in Secti | ion 17A of | | | Yes () No (X) |
| 10.7 | Has the reporting entity established an Audit Committee in | | | | | | | Yes (X) No () |
| 10.8 | If the response to 10.7 is no, please explain | | | | | | | |
| | What is the name, address and affiliation (officer/employ of the individual providing the statement of actuarial opinic GREG HERRLE, FSA, CONSULTING ACTUARY WITH MILLIMAN, 158 | n/certification? | | arial consulting | g firm) | | | |
| 12.1 | Does the reporting entity own any securities of a real estate. 12.11 Name of real estate holding company | te holding company or otherwise hold real estate in | ndirectly? | | | | | Yes () No (X) |
| | 12.12 Number of parcels involved | | | | | | | |
| | 12.13 Total book/adjusted carrying value | | | | | | | \$ |
| 12.2 | If yes, provide explanation | | | | | | | • |
| 13. | FOR UNITED STATES BRANCHES OF ALIEN REPOR | TING ENTITIES ONLY | | | | | | |
| | 13.1 What changes have been made during the year in the second of the se | he United States manager or the United States tro | | | | | | |
| | 13.2 Does this statement contain all business transacted | for the reporting entity through its United States | | | | | | Yes () No () |
| | 13.3 Have there been any changes made to any of the t | | | | | | | Yes () No () |
| | 13.4 If answer to (13.3) is yes, has the domiciliary or e | | | | | | | Yes () No () N/A (X) |
| 14.1 | Are the senior officers (principal executive officer, princi similar functions) of the reporting entity subject to a code (a) Honest and ethical conduct, including the ethical (b) Full, fair, accurate, timely and understandabled is (c) Compliance with applicable governmental laws, rul (d) The prompt internal reporting of violations to an ap (e) Accountability for adherence to the code. | of ethics, which includes the following standards andling of actual or apparent conflicts of interest b closure in the periodic reports required to be filed es and regulations; | ? between personal and by the reporting entity | professional re | elationships; | | | Yes (X) No () |
| 14.11 | If the response to 14.1 is No, please explain: | | | | | | | |
| | | | | | | | | |
| 14.2 | Has the code of ethics for senior managers been amende | ed? | | | | | | Yes () No (X) |
| 14.21 | If the response to 14.2 is Yes, provide information relate | d to amendment(s). | | | | | | |
| 14.3 | Have any provisions of the code of ethics been waived for | r any of the specified officers? | | | | | | Yes () No (X) |
| 14.31 | If the response to 14.3 is Yes, provide the nature of any | waiver(s). | | | | | | |

BOARD OF DIRECTORS

| 15. | Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committee thereof? | Yes (X) No () |
|-------|--|-----------------------|
| 16. | Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof? | Yes (X) No () |
| 17. | Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees, or responsible employees that is in conflict or is likely to conflict with the official duties of such person? | Yes (X) No () |
| | FINANCIAL | |
| 18. | Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)? | Yes () No (X) |
| 19.1 | Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans): 19.11 To directors or other officers | \$ |
| | 19.12 To stockholders not officers 19.13 Trustees, supreme or grand (Fraternal only) | \$ \$ \$ |
| 19.2 | Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans): | |
| | 19.21 To directors or other officers 19.22 To stockholders not officers 19.23 Trustees, supreme or grand (Fraternal only) | \$ \$ \$ |
| 20. 4 | | |
| 20.1 | Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement? | Yes () No (X) |
| 20.2 | If yes, state the amount thereof at December 31 of the current year: 20.21 Rented from others 20.22 Borrowed from others | \$ |
| | 20.22 Bollowed from others 20.23 Leased from others 20.24 Other | \$ \$ |
| | 20.24 Ould | Ψ |
| 21.1 | Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments? | Yes () No (X) |
| 21.2 | If answer is yes: 21.21 Amount paid as losses or risk adjustment | \$ |
| | 21.22 Amount paid as expenses 21.23 Other amounts paid | \$ \$ |
| 22.1 | Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? | Yes () No (X) |
| 22.2 | If yes, indicate any amounts receivable from parent included in the Page 2 amount: | \$ |
| | INVESTMENT | |
| | | |
| 23.1 | Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? (other than securities lending programs addressed in 22.3) | Yes (X) No () |
| 23.2 | If no, give full and complete information relating thereto: | |
| | | |
| 23.3 | For the security lending programs, provide a description of the program including value for collateral and amount of loaned securities, and whether collateral is carried on or off-balance sheet. (an alternative is to reference Note 16 where this information is also provided) | |
| | | |
| 23.4 | | Yes () No () N/A (X |
| 23.5 | | \$ |
| 23.6 | If answer to 23.4 is NO, report amount of collateral for other programs. Does your security lending program require 102% (domestic securities) and 105% (foreign securities) from the counterparty at the outset of the contract? | Yes () No () N/A (X |
| 23.8 | Does the reporting entity non-admit when the collateral received from the counterparty falls below 100%? | Yes () No () N/A (X |
| | Does the reporting entity or the reporting entity's securities lending agent utilize the Master Securities Lending Agreement (MSLA) to conduct securities lending? | Yes () No () N/A (X |
| | 1 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | , - , , , , |

INVESTMENT

| 2. If yes, state the amount thereof at December 31 of the current year: 24. 21. Subject to repurchase agreements 24. 22. Subject to reviews experiences 24. 23. Subject to reviews educe repurchase agreements 3 | 24.1 | Were any of the stocks, bonds or other or has the reporting entity sold or transubject to Interrogatory 20.1 and 23.3 | sferred any asse | reporting entity owned at De ets subject to a put option o | ecember contract t | r 31 of the current yea that is currently in for | ear not exc rce? (Exc | clusively under the control of the reporting entity, lude securities | Yes (X) No () |
|--|------|--|---|--|--|---|---|--|-----------------------------|
| Nature of Restriction Description Description Description Description Amount | 24.2 | If yes, state the amount thereof at De | ecember 31 of the | e current year: | 24. 24. 24. 24. 24. 24. | 22 Subject to revers 23 Subject to dollar 24 Subject to revers 25 Pledged as colla 26 Placed under op 27 Letter stock or s 28 On deposit with | rse repurcharse dollar ateral ption agre securities | chase agreements ase agreements repurchase agreements ements restricted as to sale | \$ |
| Nature of Restriction Description Amount Amount Description Amount Vas. () No (X) 2 if yes, has a comprehensive description of the hedging program been made available to the demicilary state? If you are preferred stocks or bonds owned as of Describer 3 of the current year mandatory convertible into equity, or, at the option of the issuer, convertible Vas. () No (X) 2 if yes, size the amount thereof at Describer 3 of the current year mandatory convertible into equity, or, at the option of the issuer, convertible Vas. () No (X) 2 if yes, size the the amount thereof at Describer 3 of the current year mandatory convertible into equity, or, at the option of the issuer, convertible Vas. () No (X) 3 | 1.3 | For category (24.27) provide the follo | owing: | | | | | | |
| Dies the reporting antity have any hodging transactions reported on Schedule DB? | | Nat | | on | | | | | |
| 1. Does the reporting entity here any hedging transactions reported on Schedule DE7 2. If yes, has a compenherable description of the hidding pregram been made available to the demicilary state? 3. If yes any proferred stocks or books wared as of December 31 of the current year mandatonity convertible into equity, or, at the option of the issuer, conventible from equity any proferred stocks or books wared as of December 31 of the current year mandatonity convertible into equity, or, at the option of the issuer, conventible from equity any proferred stocks or books wared as of December 31 of the current year. 2. If year, state the amount thereof and December 31 of the current year. 2. Excluding internal Schedule E- Part 3-Special Departs, and of the recurring control year. 2. Excluding internal Schedule E- Part 3-Special Departs, and of the recurring control throughout the current year test pursuent to a custodial agreement with a qualified tank or trust correlately objects between year and pursuent in the professional professional and a current year. 3. Excluding internal Evandoutification of the NAIC Financial Condition Examiners Handbook, complete the following: 3. The agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, localision and a complete explanation. 4. For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, localision and a complete explanation. 4. For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, localision and a complete explanation. 4. For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, localision and a complete explanation. 4. For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, localision and a complete explanation (a) th | | | | | | | | | |
| 2 If yes, share a comprehensive description of the hedging program been made available to the domiciliary state? 1 If we any professor shocks on chands owned as of December 31 of the current year mandatority convertible into equity, or, at the option of the issuer, convertible into equity? 2 If yes, size the amount thereof all December 31 of the current year. 2 If yes, size the amount thereof all December 31 of the current year. 3 If yes, size the amount thereof all December 31 of the current year. 5 Including itself the professor of the ACC Plant State of the current year and the professor of the ACC December 31 of the current year held pursuant to a catedial agreement with a guidified bank or thus company in accordance white Pacific III. (In certain Examination Condition Examiners Handbook, complete the following: 1 For agreements that comply with the requirements of the NAC Plantacial Condition Examiners Handbook, complete the following: 1 Name of Custodian (s) 2 For all agreements that do not comply with the requirements of the NAC Plantacial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 In (s) 2 Custodian (s) 3 Complete Explanation (s) 4 If yes, give full and complete information relating thereto: 1 Americal Accordance in the current year of the NAC Plantacial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 In (s) 2 Complete Explanation (s) 3 Have there been any charges, including name changes, in the custodian (s) identified in 26 01 during the current year? Yes (1) No (x) 4 If yes, give full and complete information relating thereto: 1 Certiful Pagistration Depocitory Number (s) 1 Manual Pagistration Depocitory Number (s) 1 Name 1 Certiful Registration Depocitory Number (s) 2 Name 3 Address 4 Address | | | | | - | | | | |
| If no, attach a description with this statement. Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible 1 wise party and the amount there of all December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible 1 were all stocks, bonds, and other executions, and other escutions, f the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 In an escution of the escution of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 In an escution of the escution of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 In an escution of the escution of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 In an escution of the escution of the escution of the NAIC Financial Condition (s) identified in 28.51 during the current year? 1 In a security of the escution of the escution of the escution of | .1 | Does the reporting entity have any hea | dging transactio | ns reported on Schedule DE | B? | | | 1 | Yes () No (X) |
| The quilty? If yes, size the amount thereof at December 31 of the current year. If yes, size the amount thereof at December 31 of the current year. Substituting items in Schedule E. Part 3. Special Peposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety degosil boxes, were all stocks, bonds, and other securities, owned throughout the current year held pursuant to a sustoid appearment with a qualified bank or trust company in accordance with Sciont 1, Ill Central Examination Considerations, F. Outsourcing of Critical Functions, Qustodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook, complete the following: 1 Name of Custodian (s) Name of Custodian (s) ONE MELLON CENTER, PITTSBURGH, PA 15259-0001 2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 Name (s) 2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 Name (s) 2 Complete Explanation (s) 3 Have there been any changes, induding name changes, in the custodian (s) identified in 25.01 during the current year? Yes () No (X) 4 If yes, give full and complete information relating thereto. Old Custodian New Custodian New Custodian Date of Change Reason 5 Identify all investment advisors, brokers' dealers or individuals acting on behalf of broker' dealers that have access to the investment accounts, handle securities and have authority to make investment on behalf of the reporting entity: | 2 | If yes, has a comprehensive description of the state of t | on of the hedgin atement. | g program been made avail | lable to t | the domiciliary state? | ? | | Yes () No () N |
| Excluding items in Schedule E - Part 3 - Special Deposits, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds, and other securities, wheel broughout the current year held pursuant to a usabdial agreement with a qualified bank or trust company in accretions with a qualified bank or trust company in accretions with a qualified bank or trust company in accretions with a qualified bank or trust company in accretions with a qualified bank or trust company with accretion with a qualified bank or trust company with accretion with a qualified bank or trust company in accretions with a qualified bank or trust company with accretion with a qualified bank or trust company in accretions with a qualified bank or trust company with accretion with a qualified bank or trust company with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following: 1 | | into equity? | | | ır manda | torily convertible into | o equity, o | or, at the option of the issuer, convertible | Yes () No (X) |
| Name of Custodian's Address ONE MELLON CENTER, PITTSBURGH, PA 16259-0001 2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 2 Complete Explanation (s) Complete Explanation (s) 1 Aware(s) Complete Explanation (s) 1 Avare there been any changes, including name changes, in the custodian (s) identified in 26.01 during the current year? Yes () No (x) 4 If yes, give full and complete information relating thereto: Old Custodian New Custodian Date of Change Adamses Identify all investment advisors, brokers / dealers or individuals acting on behalf of broker / dealers that have access to the investment accounts, handle securities and have authority to make investmen on behalf of the reporting entity: Central Registration Depository Number(s) 2 Name Address | | Excluding items in Schedule E - Part 3 deposit boxes, were all stocks, bonds in accordance with Section 1, III Gene Condition Examiners Handbook? | 3 - Special Depos s, and other sec eral Examination | sits, real estate, mortgage urities, owned throughout t Considerations, F - Outson | the curre urcing of | ent year held pursuan f Critical Functions, C | nt to a cus Custodial | todial agreement with a qualified bank or trust company or Safekeeping Agreements of the NAIC Financial | |
| NY MELLON ONE MELLON CENTER, PITTSBURGH, PA 15259-0001 2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 | | 1 | | | | | 0 | | |
| 2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation: 1 | 3N' | | | ONE MELLON CENTER. | PITTSB | URGH. PA 15259-00 | | | |
| Name(s) Location(s) Complete Explanation(s) Aname(s) Location(s) Complete Explanation(s) Name(s) Complete Explanation(s) Note of the current year? Yes () No (X) Yes () No (X) Aname of the current year? Yes () No (X) Yes () No (X) Aname of the current year? Yes () No (X) Yes () No (X) Aname of the current year? Yes () No (X) Aname of the current year? Yes () No (X) Yes () No (X) Yes () No (X) Aname of the current year? Yes () No (X) Aname of the current year? Yes () No (X) Aname of the current year? Yes () No (X) | 02 | For all agreements that do not comply | with the require | | | | | | |
| If yes, give full and complete information relating thereto: Old Custodian New Custodian Date of Change Reason Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investmen on behalf of the reporting entity: Central Registration Depository Number(s) 2 Name Address | | | | | | | | | |
| If yes, give full and complete information relating thereto: Old Custodian New Custodian Date of Change Reason Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investmen on behalf of the reporting entity: Central Registration Depository Number(s) 2 Name Address | | | | | | | | | |
| Old Custodian New Custodian Date of Change Reason Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investment on behalf of the reporting entity: Central Registration Depository Number(s) 2 3 Address | | | | | | | | | |
| Old Custodian New Custodian Date of Change Reason Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investment on behalf of the reporting entity: Central Registration Depository Number(s) 2 Name Address | | , - | | , , | ntified in | 26.01 during the curi | rrent year | ? | Yes () No (X) |
| on behalf of the reporting entity: 1 | | 1 Old Custodian | | | | | | · | |
| on behalf of the reporting entity: 1 | | | | | | | | | |
| on behalf of the reporting entity: 2 Central Registration Depository Number (s) Name 3 Address | | | | | | | ······································ | | |
| Central Registration Depository Number(s) Name Address | 5 | Identify all investment advisors, broke on behalf of the reporting entity: | ers/dealers or in | dividuals acting on behalf o | f broker | dealers that have ac | ccess to tl | ne investment accounts, handle securities and have au | thority to make investments |
| N/A SEI 1 FREEDOM DRIVE, OAKS, PA 19456 | | | epository Numbe | er(s) | | | | | |
| | N/A | 1 | | SE | EI | | 1 FRI | EEDOM DRIVE, OAKS, PA 19456 | |
| | | | | | | | | | |

| | 1 CUSIP# | | | Name of Mutual | l Fund | | | 3 Book/Adjusted Carrying Value |
|--|--|---|-----------------------------------|----------------|--|--|-----------|-----------------------------------|
| | | | | | | | | |
| | | | | | | | | |
| Line 28.2998 fr | rom Overflow page | | | | | | | |
| Line 28.2999 T | OTAL (9999999) | | | | | | | |
| For each m | utual fund listed in the table above, complete t | the following | schedule: | | | | | |
| | 1 | | 2 | | | 3 | | 4 |
| No | me of Mutual Fund (from above table) | Name | e of Significant Holding of the N | Mutual Fund | Book/Adj | nt of Mutual Fund's usted Carrying Value able to the Holding | | Date of Valuation |
| INAI | ine of Mutual Fund (Ifolii above table) | INdille | e of Significant Holding of the K | viuluai Funu | Attribut | able to the holding | | Date of Valuation |
| | | | | | | | | |
| | | | | | | | | |
| Provide the f | following information for all short-term and long | g-term bonds | | 1 | tized value | | · value . | |
| Provide the f | 29.1 Bonds 29.2 Preferred stocks | | 1 Statement (Admitted) Value \$ | 2 Fair Valu \$ | ie ,575,983 | 3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+) \$ | | |
| | 29.1 Bonds | | 1 Statement (Admitted) Value \$ | 2 Fair Valu \$ | ie ,575,983 | 3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+) | | |
| Describe th | 29.1 Bonds | ne fair values | 1 Statement (Admitted) Value \$ | 2 Fair Valu \$ | ie ,575,983 | 3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+) \$ | | Yes () No |
| Describe th Was the rat | 29.1 Bonds 29.2 Preferred stocks 29.3 Totals e sources or methods utilized in determining the NAIC ACCOUNTING PRACTICES | ne fair values broker or cu | 1 Statement (Admitted) Value \$ | \$ | ,575,983 ,575,983 | 3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+) \$ \$ \$ | | Yes () No |
| Describe th Was the rat If the answe for all broke | 29.1 Bonds 29.2 Preferred stocks 29.3 Totals e sources or methods utilized in determining the NAIC ACCOUNTING PRACTICES te used to calculate fair value determined by a ser to 30.1 is ves. does the reporting entity have | ne fair values broker or cu e a copy of t | Statement (Admitted) Value \$ | Fair Valu \$ | e,575,983 ,575,983 py or electro | Superior copy | | |
| Describe th Was the rate If the answer | 29.1 Bonds 29.2 Preferred stocks 29.3 Totals e sources or methods utilized in determining the NAIC ACCOUNTING PRACTICES te used to calculate fair value determined by a ler to 30.1 is yes, does the reporting entity havers or custodians used as a pricing source? er to 30.2 is no, describe the reporting entity's PRICE PUBLISHED IN THE NAIC VALUATION. | broker or cu e a copy of t process for | Statement (Admitted) Value \$ | Fair Valu \$ | py or electrons of disclosures | Superior copy | | |

OTHER

| 32.1 | Amount of payments to Trade Associations, service organizations and statistical or Rating Bureaus, if any? | \$ |
|------|--|----|

32.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

| 1 Name | 2 Amount Paid |
|-----------|------------------|
| | \$ |
| | \$ |
| | \$ |
| | \$ |

| 33.1 | Amount of payments for legal expenses. | if any? | 5 | \$ 1.27 |
|------|--|---------|---|------------|

33.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1 Name | 2 Amount Paid |
|--------------------------------|------------------|
| FOSTER SWIFT COLLINS AND SMITH | \$ 1,277 |
| | \$ |
| | \$ |
| | \$ |

| 34.1 | Amount of payments for expenditures in connecti | on with matters before legislative bodies, | officers or departments of government, if any | ? \$ |
|------|---|--|---|------|
|------|---|--|---|------|

34.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

| 1 Name | 2 Amount Paid |
|-----------|------------------|
| | \$ |
| | \$ |
| | \$ |
| | \$ |

PART 2 - HEALTH INTERROGATORIES

| 1.1 | .1 Does the reporting entity have any direct Medicare Supplement Insurance in force? | | | | | |
|-----|---|--|--|--|--|------------------------------------|
| 1.2 | If yes, indicate premium earned on $\mbox{U.S.}$ business only . | | | | | \$ |
| 1.3 | What portion of Item (1.2) is not reported on the Medicare Suppl | ement In | surance Experience Exhibit? | | | \$ |
| | 1.31 Reason for excluding: | | | | | |
| | | | | | | |
| 1.4 | Indicate amount of earned premium attributable to Canadian and | | | | | \$ |
| | Indicate total incurred claims on all Medicare Supplement insuran- | | ` | , | | \$ |
| | Individual policies: | | | | | , |
| | | 1.61 1.62 1.63 | rrent three years: Total premium earned Total incurred claims Number of covered lives prior to most current three y Total premium earned Total incurred claims Number of covered lives | ears: | | \$ \$ \$ |
| 1.7 | Group polices: | 1.71 1.72 1.73 | rrent three years: Total premium earned Total incurred claims Number of covered lives prior to most current three y Total premium earned Total incurred claims Number of covered lives | ears: | | \$ \$ \$ |
| 2. | Health Test: | | | 1 | 2 | |
| | | 2.2 Pr 2.3 Pr 2.4 Re 2.5 Re | emium Numerator emium Denominator emium Ratio (2.1 / 2.2) eserve Numerator eserve Denominator eserve Ratio (2.4 / 2.5) | Current Year \$ | Prior Year \$54,158,471 \$54,158,47100 \$4,763,483 \$4763,4831.000 | |
| 3.1 | Has the reporting entity received any endowment or gift from contreturned when, as and if the earnings of the reporting entity perm | tracting h | ospitals, physicians, dentists | , or others that is agreed will be | | Yes () No (X) |
| 3.2 | If yes, give particulars: | | | | | |
| | | | | | | |
| 4.1 | Have copies of all agreements stating the period and nature of ho dependents been filed with the appropriate regulatory agency? | | | | | Yes (X) No () |
| 4.2 | If not previously filed, furnish herewith a copy(ies) of such agree | ment(s) | . Do these agreements includ | e additional benefits offered? | | Yes () No (X) |
| 5.1 | Does the reporting entity have stop-loss reinsurance? | | | | | Yes (X) No () |
| 5.2 | If no, explain: | | | | | |
| | | | | | | |
| 5.3 | Maximum retained risk (see instructions) | 5.31 5.32 5.33 5.34 5.35 5.36 | Comprehensive Medical Medical Only Medicare Supplement Dental & Vision Other Limited Benefit Plan Other | | | \$ 300,000 \$ \$ \$ \$ |
| 6. | Describe arrangement which the reporting entity may have to proi harmless provisions, conversion privileges with other carriers, ag | tect subs preement | cribers and their dependents s with providers to continue re | against the risk of insolvency inc endering services, and any other | luding hold agreements: | |
| | HOLD HARMLESS PROVISION IN PROVIDER CONTRACTS STATE REQUIRED RESERVE & INSOLVENCY CLAUSE IN REINSURANCE AGR | EEMENT | | | | |
| 7.1 | Does the reporting entity set up its claim liability for provider servi | ces on a | service date basis? | | | Yes (X) No () |
| 7.2 | If no, give details: | | | | | |
| | | | | | | |
| 8. | Provide the following information regarding participating providers | | | | | |
| | | 8.1 8.2 | Number of providers at sta Number of providers at en | art of reporting year d of reporting year | | |
| 9.1 | Does the reporting entity have business subject to premium rate g | guarante | es? | | | Yes () No (X) |
| 9.2 | If yes, direct premium earned: | 9.21 9.22 | Business with rate guaran Business with rate guaran | tees between 15-36 months tees over 36 months | | |

GENERAL INTERROGATORIES (Continued)

PART 2 - HEALTH INTERROGATORIES

| 10.1 | 0.1 Does the reporting entity have Incentive Pool, Withhold, or Bonus Arrangements in its provider contracts? | | | | |
|------|---|------------------------------------|--|----------------|--|
| 10.2 | If yes: | 10.21 10.22 10.23 10.24 | Maximum amount payable bonuses Amount actually paid for year bonuses Maximum amount payable withholds Amount actually paid for year withholds | \$ \$ \$ |)) |
| 11.1 | Is the reporting entity organized as: | 11.12 11.13 11.14 | A Medical Group / Staff Model, An Individual Practice Association (IPA), A Mixed Model (combination of above)? | or | Yes () No (X) Yes (X) No () Yes () No (X) |
| 11.2 | Is the reporting entity subject to Minimum N | let Worth Requirements? | | | Yes (X) No () |
| 11.3 | If yes, show the name of the state requiring | g such net worth. | | | Michiga |
| 11.4 | If yes, show the amount required. | | | \$ | \$ 4,295,990 |
| 11.5 | Is this amount included as part of a continge | ency reserve in stockholder's equi | ty? | | Yes () No (X) |
| 11.6 | If the amount is calculated, show the calcul | lation | | | |
| | 200% OF RBC AUTHORIZED CONTROL | | 5,990. | | |
| 12.1 | List service areas in which reporting entity i | | | | |
| | | 1 | | | |
| | | Name of Servic | e Area | | |
| | | COUNTIES OF: CLINTON, EAT | ON, INGHAM | | |
| | | COUNTIES OF: IONIA, SHIAWA | ASSEE | | |
| | | | | | |
| 13.1 | Do you act as a custodian for health saving | s accounts? | | | Yes () No (X) |
| 13.2 | 13.2 If yes, please provide the amount of custodial funds held as of the reporting date. | | | | |
| 13.3 | Do you act as an administrator for health sa | avings accounts? | | | Yes () No (X) |
| 13.4 | 13.4 If yes, please provide the balance of the funds administered as of the reporting date. \$ | | | | |

GENERAL INTERROGATORIES - Line 12 (continued)

| | 1 Name of Service Area |
|--|---------------------------|
| Name of Service Area CLINTON COUNTY | |
| | |
| INGHAM COUNTY | |
| | |
| SHIAWASSEE COUNTY | |

FIVE - YEAR HISTORICAL DATA

| | 1 | 2 | 3 | 4 | 5 |
|--|------------|------------|------------|------------|------------|
| | 2010 | 2009 | 2008 | 2007 | 2006 |
| BALANCE SHEET (Page 2 and Page 3) | | | | | |
| Total admitted assets (Page 2, Line 28) | 12,880,595 | 14,307,790 | 11,362,794 | 16,475,550 | 13,298,294 |
| 2. Total liabilities (Page 3, Line 24) | 6,304,152 | 7,675,699 | 5,496,576 | 9,829,244 | 7,193,873 |
| 3. Statutory surplus | 4,295,990 | 4,912,642 | 3,989,132 | 1,686,911 | 3,574,042 |
| 4. Total capital and surplus (Page 3, Line 33) | 6,576,443 | 6,632,091 | 5,866,218 | 6,646,306 | 6,104,421 |
| INCOME STATEMENT (Page 4) | | | | | |
| 5. Total revenues (Line 8) | 54,827,945 | 53,599,455 | 43,721,214 | 39,347,781 | 33,540,596 |
| 6. Total medical and hospital expenses (Line 18) | 47,086,173 | 46,364,720 | 39,644,280 | 35,460,380 | 30,918,281 |
| 7. Claims adjustment expenses (Line 20) | 1,230,189 | 1,193,250 | 1,103,364 | 1,004,490 | 1,051,638 |
| Total administrative expenses (Line 21) | 7,125,224 | 6,077,613 | | 2,873,851 | 2,697,958 |
| 9. Net underwriting gain (loss) (Line 24) | (613,641) | | | 9,060 | 598,586 |
| 10. Net investment gain (loss) (Line 27) | 359,660 | 98,019 | | 534,854 | 516,146 |
| 11. Total other income (Line 28 plus Line 29) | | | | | 441,186 |
| 12. Net income or (loss) (Line 32) | (253,981) | 61,891 | 16,118 | 543,914 | 358,746 |
| CASH FLOW (Page 6) | | | | | |
| 13. Net cash from operations (Line 11) | (974,815) | 2,133,823 | 2,210,211 | 1,196,550 | 966,322 |
| RISK-BASED CAPITAL ANALYSIS | | | | | |
| 14. Total adjusted capital | 6,576,443 | 6,632,091 | 5,866,218 | 6,646,306 | 6,104,421 |
| 15. Authorized control level risk-based capital | 2,147,995 | 2,456,321 | 1,994,566 | | 2,087,169 |
| ENROLLMENT (Exhibit 1) | | | | | |
| 16. Total members at end of period (Column 5, Line 7) | 18,789 | | | 16,238 | |
| 17. Total members months (Column 6, Line 7) | | 213,327 | 197,318 | 200,397 | 212,075 |
| OPERATING PERCENTAGE (Page 4) (Item divided by Page 4, sum of Line 2, Line 3, and Line 5) X 100.0 | | | | | |
| 18. Premiums earned plus risk revenue (Line 2 plus Line 3 plus Line 5) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 19. Total hospital and medical plus other non-health (Line 18 plus Line 19) | 85.9 | 85.6 | 85.6 | 84.5 | 86.5 |
| 20. Cost containment expenses | 1.5 | 1.5 | 1.6 | 0.2 | 0.1 |
| 21. Other claims adjustment expenses | 0.7 | 0.7 | 0.8 | 2.2 | 2.8 |
| 22. Total underwriting deductions (Line 23) | 101.1 | 99.0 | 94.8 | 93.7 | 95.5 |
| 23 . Total underwriting gain (loss) (Line 24) | (1.1) | 0.1 | 0.4 | | 1.7 |
| UNPAID CLAIMS ANALYSIS (U and I Exhibit, Part 2B) | | | | | |
| 24. Total claims incurred for prior years (Line 13, Column 5) | 2,016,844 | | | 5,219,250 | 4,030,512 |
| 25. Estimated liability of unpaid claims of prior year (Line 13, Column 6) | 4,028,219 | 3,252,229 | 5,224,115 | 5,260,053 | 5,436,122 |
| INVESTMENTS IN PARENT, SUBSIDIARIES, AND AFFILIATES | | | | | |
| 26. Affiliated bonds (Schedule D Summary, Line 12, Column 1) | | | | | |
| 27. Affiliated preferred stocks (Schedule D Summary, Line 18, Column 1) | | | | | |
| 28. Affiliated common stocks (Schedule D Summary, Line 24, Column 1) | | | | | |
| 29. Affiliated short-term investments (subtotal included in Schedule DA Verification , Column 5 , Line 10) | | | | | |
| 30. Affiliated mortgage loans on real estate | | | | | |
| 31. All other affiliated | | | | | |
| 32. Total of above Line 26 to Line 31 | | | | | |
| | | | | | |

Note: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?

Yes () No ()

If no , please explain:

SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

| | ' | | | | Direct Business (| illy real to Date | | | |
|--|------------------|--------------------------------|------------------------------|----------------------------|---|---|--|---|-------------------------------|
| States, Etc. | Active Status | 2 Accident and Health Premiums | 3 Medicare Title XVIII | 4 Medicaid Title XIX | 5 Federal Employees Health Benefits Program Premiums | 6 Life and Annuity Premiums and Other Considerations | 7 Property/ Casualty Premiums | 8 Total Column 2 Through Column 7 | 9 Deposit-Typ Contracts |
| . Alabama | N | | | | | | | | |
| . Arizona | N | | | | | | | | |
| Arkansas AR California CA | | | | | | | | | |
| . Colorado | N | | | | | | | | |
| Connecticut | | | | | | | | | |
| Delaware DE District of Columbia DE | | | | | | | | | |
| Florida FL Georgia FL | | | | | | | | | |
| Georgia GA Hawaii HI | N | | | | | | | | |
| . Idaho ID | N | | | | | | | | |
| Illinois IL Indiana IN | N | | | | | | | | |
| . lowa IA | N | | | | | | | | |
| Kansas KS Kentucky KY | | | | | | | | | |
| . LouisianaLA | N | | [| | | | | | |
| Maine ME Maryland MD | | | | | | | | | |
| . Massachusetts | N | | | | | | | EA 000 770 | |
| Michigan MI Minnesota MN | N | | | 54,932,779 | | | | 54,932,779 | |
| . Mississippi MS | N | | | | | | | | |
| Missouri MC MC Montana MT | | | | | | | | | |
| . NebraskaNE | N | | | | | | | | |
| . Nevada | | | | | | | | | |
| . New Jersey NJ | N | | | | | | | | |
| New Mexico NM New York NY | | | | | | | | | |
| . North Carolina NC | N | | | | | | | | |
| North Dakota ND Ohio OH | | | | | | | | | |
| . Oklahoma Ok | N | | | | | | | | |
| Oregon OF Pennsylvania PA | | | | | | | | | |
| . Rhode Island RI | N | | | | | | | | |
| South Carolina SC South Dakota SD | | | | | | | | | |
| . Tennessee | N | | | | | | | | |
| . Texas | | | | | | | | | |
| . Vermont VT | N | | | | | | | | |
| Virginia VA Washington WA | N | | | | | | | | |
| . West Virginia | N | | | | | l | | | |
| Wisconsin WI Wyoming WY | | | | | | | | | |
| . American Samoa | | | | | I | | | | |
| Guam | N | | | | | | | | |
| . U.S. Virgin Islands VI | N | | | | | | | | |
| Northern Mariana Islands MF Canada CN | | | | | | l | | | |
| Aggregate Other Alien OT | XXX | 1 | | | | | | | |
| Subtotal | XXX | | | 54,932,779 | | | | 54,932,779 | |
| Employee Benefit Plans | | | | | | | | | |
| . Total (Direct Business) | (a) 1 | | | 54,932,779 | | | | 54,932,779 | |
| All O OF MOITE INO | | - | | | | | | | |
| AILS OF WRITE-INS | | | | | | | | | |
| | | | | | | | | | |
| Summary of remaining write-ins for Line 58 from overflow page | | | | | | | | | |
| Total (Line 5801 through Line 5803 plus Line 5898) (Line 58 above) | | | | | | | | | |
| (Lilie du abuve) | | | | | | | | | |
| | Explanation | of basis of allocation | on by states, prem | iums by state, etc | | | | • | |
| PREMIUMS WRITTEN IN THE STATE OF MICHIGAN | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

(a) Insert the number of "L" responses except for Canada and Other Alien.

ANNUAL STATEMENT FOR THE YEAR 2010 OF THE PHYSICIANS HEALTH PLAN OF MID-MICHIGAN FAMILYCARE

SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART

| | NAIC Group Code | Group Name | NAIC Company Code | State of Domicile | FEI Number | Name of Company |
|----|--------------------|--------------------------------|----------------------|-------------------|------------|--|
| 1 | | OW HEALTH SYSTEM | Out | MI | 38-6091657 | SPARROW WOMEN'S HOSPITAL ASSOCIATION |
| 2 | 3408 SPARR | OW HEALTH SYSTEM | | MI | 38-1490180 | CARSON CITY HOSPITAL |
| 3 | | ROW HEALTH SYSTEM | | MI | | IONIA COUNTY MEMORIAL HOSPITAL |
| 4 | | ROW HEALTH SYSTEM | | MI | | CLINTON MEMORIAL HOSPITAL |
| 5 | | ROW HEALTH SYSTEM | | MI | | SPARROW FOUNDATION |
| 6 | | ROW HEALTH SYSTEM | | MI | | PHYSICIANS HEALTH NETWORK |
| 7 | | ROW HEALTH SYSTEM | | MI | | SPARROW HOME CARE |
| 8 | | ROW HEALTH SYSTEM | | MI | | SPARROW SPECIALTY HOSPITAL |
| 9 | | ROW HEALTH SYSTEM | | MI | | E.W. SPARROW HOSPITAL ASSOCIATION |
| 10 | | PARROW HOSPITAL ASSOCIATION | | MI | | MID-MICHIGAN MRI, INC |
| 11 | | PARROW HOSPITAL ASSOCIATION | | MI | | SPARROW PHYSICIANS HEALTH |
| | | | | | | NETWORK |
| 12 | 3408 E.W. S | PARROW HOSPITAL ASSOCIATION | | MI | 38-1969044 | GRADUATE MEDICAL EDUCATION, INC |
| 13 | | PARROW HOSPITAL ASSOCIATION | | MI | | PREMIER |
| 14 | | PARROW HOSPITAL ASSOCIATION | | MI | | CAYMICH INSURANCE COMPANY, LTD |
| 15 | | PARROW HOSPITAL ASSOCIATION | | MI | | FINCOR HOLDINGS, INC |
| 16 | | PARROW HOSPITAL ASSOCIATION | | MI | | NORTH GRAND RIVER COOPERATIVE |
| 17 | 3408 E.W. S | PARROW HOSPITAL ASSOCIATION | | MI | 38-2566150 | LANSING MEDICAL DENTAL BUILDING |
| 18 | 3408 E.W. S | PARROW HOSPITAL ASSOCIATION | | MI | 38-2635630 | MEDICAL CENTER WEST CONDO ASSOCIATION |
| 19 | 3408 E.W. S | PARROW HOSPITAL ASSOCIATION | | MI | 38-2608097 | PHARMACY PLUS |
| 20 | 3408 E.W. S | PARROW HOSPITAL ASSOCIATION | | MI | | SPARROW MEDICAL GROUP |
| 21 | 3408 E.W. S | PARROW HOSPITAL ASSOCIATION | | MI | | TCI DIVISION |
| 22 | 3408 SPARR | ROW HEALTH SYSTEM | 95849 | MI | 38-2356288 | PHYSICIANS HEALTH PLAN OF |
| | | | | | | MID-MICHIGAN |
| 23 | 3408 PHYSI | CIANS HEALTH PLAN OF | | MI | 38-3361367 | PHYSICIANS HEALTH PLAN SHARED SVCS |
| | MID-MI | CHIGAN | | | | ORG |
| 24 | | CIANS HEALTH PLAN OF CHIGAN | | MI | 38-3344741 | PHPMM TPA |
| 25 | | CIANS HEALTH PLAN OF CHIGAN | 11537 | MI | 36-4497604 | PHPMM FAMILYCARE |
| 26 | 3408 PHYSI | CIANS HEALTH PLAN OF CHIGAN | 12916 | MI | 20-5565219 | PHPMM INSURANCE COMPANY |
| 27 | | OW HEALTH SYSTEM | | MI | 38-2595963 | SPARROW DEVELOPMENT, INC |
| 28 | | ROW DEVELOPMENT, INC | | MI | 22 _300000 | ST LAWRENCE OR MANAGEMENT |
| _0 | 2 100 01 7 11 11 | | | | | COMPANY, LLC |
| 29 | 3408 SPARR | OW DEVELOPMENT, INC | | MI | | MICHIGAN ATHLETIC CLUB |
| 30 | | ROW DEVELOPMENT, INC | | MI | | SPARROW PRACTICE MANAGEMENT |
| | 2.00 0.71111 | | | | | COMPANY |
| 31 | 3408 SPARR | ROW DEVELOPMENT, INC | | MI | 38-3243561 | SPARROW REGIONAL MEDICAL SUPPLY |

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